



BEST OF THE BEST 2025

Top Midwest **Brokerage Firms**

Top Midwest **Owners**

Top Midwest **Construction Companies**

Top Midwest **Real Estate Law Firms**

Top Midwest **Developers**

Top Midwest **Financial Intermediaries**

Top Midwest **Direct Lenders**

Top Midwest **Property Management**





BEST OF THE BEST

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The background of the advertisement is a low-angle, upward-looking photograph of a modern skyscraper. The building's facade is composed of numerous vertical glass panels and metallic structural elements, creating a strong sense of height and architectural detail. The sky is visible at the top, where the building's lines converge. The image is overlaid with a large, dark grey, semi-transparent geometric shape that resembles a stylized 'S' or a series of overlapping planes, which serves as a backdrop for the text. In the top left corner, there is a solid orange rectangular area. At the bottom, there is a solid dark red horizontal band.

STINSON

TRUSTED REAL ESTATE COUNSEL ACROSS THE MIDWEST AND BEYOND.

We are proud to lead some of the nation's most prominent and complex real estate projects, applying deep industry experience and delivering proven results for clients across the country.

STINSON LLP \ [STINSON.COM](https://www.stinson.com)



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TOP MIDWEST REAL ESTATE LAW FIRMS

1

TAFT

One Indiana Square, Indianapolis, IN, 46204-2023
(317) 713-3500 | www.taftlaw.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **4010**

Kathy Kovitz Arnold
Partner, Practice Group Co-Chair

Mark Rubenfire
Partner, Practice Group Co-Chair

| Attorneys: 110

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily

State of Completed Transactions: Illinois, Indiana, Kentucky, Michigan, Minnesota, Ohio

Taft/

2

STINSON LLP

1201 Walnut Street, Suite 2900, Kansas City, MO, 64106
(816) 842-8600 | www.stinson.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **3308**

Todd LaSala
Attorney, Partner

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Retail, Multifamily, Student Housing

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin

STINSON

3

DICKINSON WRIGHT PLLC

2600 W. Big Beaver Road, Suite 300, Troy, MI, 48084
(248) 433-7200 | www.dickinsonwright.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **2965**

Michael Lusardi
Member and Real Estate Practice Group Chair

Jeremy Schirra
Member and Real Estate Finance Practice Group Chair

| Attorneys: 93

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin

DICKINSON WRIGHT PLLC

4

MILLER, CANFIELD, PADDOCK AND STONE

150 W. Jefferson, Suite 2500, Detroit, MI, 48226
(313) 963-6420 | www.millercanfield.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **2430**

Brian Holt
Principal, Real Estate Practice Group Leader

Alexander Clark
Principal

| Attorneys: 60

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Tennessee, Wisconsin

MILLER
CANFIELD

5

FROST BROWN TODD

10 West Broad Street, Suite 2300, Columbus, Ohio, 43215
(800) 793-6482 | www.fbtlaw.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **2057**

Christina Sprecher
Practice Group Leader

| Attorneys: 102

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, Tennessee, Wisconsin

6

HONIGMAN LLP

321 N Clark St, Suite 500, Chicago, Illinois, 60654
(803) 718-6167 | Honigman LLP

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **1267**

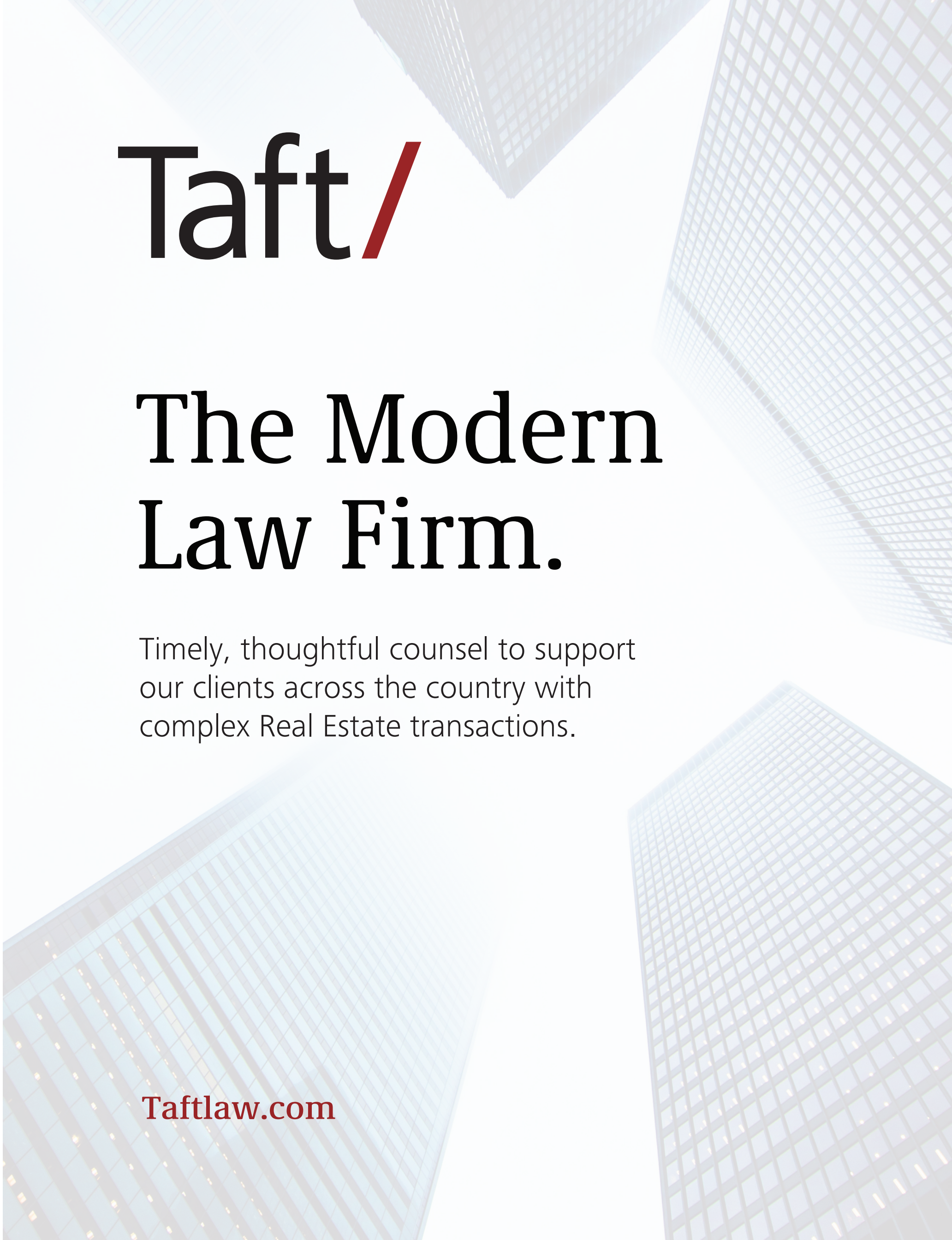
Kristen Boike
Office Managing Partner, Chicago

| Attorneys: 55

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin

The background of the entire page is a low-angle, upward-looking view of several modern skyscrapers. The buildings are rendered in a light blue and grey color palette, with their grid-like window patterns clearly visible. They converge towards the top of the frame, creating a sense of height and urban density.

Taft/

The Modern Law Firm.

Timely, thoughtful counsel to support
our clients across the country with
complex Real Estate transactions.

Taftlaw.com



6 TOP MIDWEST REAL ESTATE LAW FIRMS

7

QUARLES & BRADY LLP

411 Wisconsin Ave, Milwaukee, WI, 53202-4428
(414) 277-5000 | www.quarles.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **1017**

William Schultz

National Chair, Business Law Practice Group and Executive Committee

Diane Haller

National Chair, Real Estate Practice Group

| Attorneys: 36

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, Ohio, South Dakota, Tennessee, Wisconsin

8

BARNES & THORNBURG, LLP

11 S. Meridian Street, Indianapolis, IN, 46204
(310) 284-3879 | btlaw.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **943**

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin

| Attorneys: 48

9

DAWDA PLC

39533 Woodward Ave., Ste. 200, Bloomfield Hills, MI, 48304
(248) 642-3700 | dawdalaw.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **914**

Joseph Judge

Member

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Kansas, Kentucky, Michigan, Minnesota, Ohio, Tennessee, Wisconsin

| Attorneys: 23

Dawda
— Counselors at Law —

10

BURKE, WARREN, MACKAY & SERRITELLA, P.C.

330 North Wabash Avenue, Suite 2100, Chicago, Illinois, 60611-3514
(312) 840-7000 | www.burkelaw.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **887**

Douglas Wambach

Chair, Real Estate Practice Group

Stephen Schuster

Vice Chair, Real Estate Practice Group

| Attorneys: 20

Real Estate Practice: Commercial Litigation, Development, Transactional, Construction, Environmental, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Missouri, Ohio, Tennessee, Wisconsin

BWMS BURKE, WARREN, MACKAY & SERRITELLA, P.C.

11

REINHART BOERNER VAN DEUREN S.C.

1000 N Water St, Suite 1700, Milwaukee, WI, 53202
(414) 298-1000 | www.reinhartlaw.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **531**

Joseph Shumow

Shareholder, Real Estate Practice Group Chair

Andrew Narrai

Chief Marketing Officer

| Attorneys: 35

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin

Reinhart

12

MICHAEL BEST

790 N Water St, Milwaukee, WI, 53202
(414) 271-6560 | www.michaelbest.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **476**

Michelle Ebben

Partner, Sub-Group Leader, Real Estate

| Attorneys: 14

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin



Deep Experience. Insightful Counsel.

Reinhart's Real Estate Practice, the largest in Wisconsin, is among the most active regionally and is national in scope, serving clients across the entire spectrum of real estate law. We see potential and fundamentally understand how real estate developments, acquisitions, sales, foreclosures, partnerships and financing fit into clients' overall personal and business goals. Our breadth of knowledge, well-established connections and efficient processes help our clients fully realize their greatest possibilities.



8 TOP MIDWEST REAL ESTATE LAW FIRMS

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GOULD & RATNER LLP

222 N. LaSalle St., Ste. 300, Chicago, IL, 60601
(312) 236-3003 | www.gouldratner.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **462**

Joe Marzo
Chair, Real Estate Practice

Aaron May
Vice Chair, Real Estate Practice

| Attorneys: 21

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily

State of Completed Transactions: Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin



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MOSS & BARNETT

150 South Fifth Street, Suite 1200, Minneapolis, MN, 55402
(612) 877-5000 | www.lawmoss.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **234**

Tim Gustin
Chair, Real Estate Department

Real Estate Practice: Development, Transactional, Construction, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin



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CLARK HILL PLC

500 Woodward Avenue, Suite 3500, Detroit, MI, 48226
(313) 965-8300 | www.clarkhill.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **160**

James Cameron
Member

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio, Wisconsin

| Attorneys: 24

15

MEYERS, ROMAN, FRIEDBERG & LEWIS

28601 Chagrin Blvd., Ste. 600, Cleveland, Ohio, 44122
(216) 831-0042 | www.meyersroman.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **187**

Bryan Dardis
Managing Partner and Chair, Real Estate Group

Roseann Jones
Manager, Human Resources

| Attorneys: 14

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing

State of Completed Transactions: Illinois, Indiana, Kentucky, Michigan, Ohio



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CARMODY MACDONALD P.C.

120 S. Central, Clayton, MO, 63105
(314) 854-8600 | www.carmodymacdonald.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **148**

Kevin Williams
Principal

Brian Nolan
Principal

| Attorneys: 44

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Kansas, Kentucky, Michigan, Missouri, Nebraska, Ohio, Tennessee, Wisconsin

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LISTON & TSANTILIS, P.C.

200 S Wacker Dr Suite 820, Chicago, Illinois, 60606
(312) 604-3811 | www.LTLawChicago.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: **142**

Brian Liston
President

Real Estate Practice: Development, Transactional, Acquisitions & Dispositions, Commercial Leasing, Other

Law Firm Transactions: Commercial, Land, Industrial, Office, Condominium, Residential, Retail, Multifamily, Farm

State of Completed Transactions: Illinois

Peter Tsantilis
Vice President



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LEWIS RICE LLC

1010 Walnut St, Suite 500, Kansas City, MO, 64106
(816) 421-2500 | Lewis Rice LLC

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 111

Paul Torline

Chair, Kansas City Real Estate
Department

Apollo Carey

Real Estate Practice Group Leader,
St. Louis

| Attorneys: 30

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits,
Development, Transactional, Construction, Finance/Debt/Equity, Acquisitions
& Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy

Law Firm Transactions: Commercial, Land, Industrial, Office,
Condominium, Residential, Retail, Multifamily, Student Housing

State of Completed Transactions: Illinois, Iowa,
Kansas, Michigan, Missouri, Nebraska, Ohio

20

MOORHEAD LAW GROUP, LLC

230 Northgate Street, Unit 571, Lake Forest, IL, 60045
(773) 750-2179 | www.moorhead-law.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 109

James Moorhead

Principal

| Attorneys: 1

Real Estate Practice: Development, Transactional, Environmental, Finance/Debt/Equity,
Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Retail, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kentucky,
Michigan, Minnesota, Missouri, Ohio, Tennessee, Wisconsin

21

LEVENFELD PEARLSTEIN, LLC

120 S Riverside Plaza, Chicago, IL, 60606
(312) 346-8380 | www.lplegal.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 61

Elizabeth O'Brien

Partner In and Leader of the Real
Estate Practice Group

Jeffery Hoffenberg

Managing Partner

| Attorneys: 26

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits,
Development, Transactional, Construction, Environmental, Finance/Debt/Equity,
Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office,
Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa,
Kentucky, Michigan, Missouri, Ohio, Wisconsin



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MADDIN HAUSER

One Towne Square, Fifth Floor, Southfield, MI, 48076
(248) 354-4030 | maddinhauser.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 55

Steven D. Sallen

President and CEO

Gary A. Kravitz

Shareholder

| Attorneys: 16

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits,
Development, Transactional, Construction, Environmental, Finance/Debt/Equity,
Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy

Law Firm Transactions: Commercial, Land, Healthcare, Industrial,
Office, Condominium, Residential, Retail, Multifamily

State of Completed Transactions: Illinois, Indiana, Michigan, Ohio



Maddin Hauser

23

COUSINO LAW PLLC

206 E HURON ST SUITE 216, Ann Arbor, MI, 48104
(248) 931-8887 | cousino.law

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 50

Christopher Atto

Business Manager

| Attorneys: 5

Real Estate Practice: Tax Structuring/Tax Credits, Development, Transactional,
Construction, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing

Law Firm Transactions: Commercial, Land, Industrial, Office,
Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Michigan, Ohio

24

ROCK FUSCO & CONNELLY, LLC

333 W Wacker Dr., 19th Floor, Chicago, IL, 60606
(312) 494-1000 | rockfuscoconnelly.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 45

Jay Rock

Managing Partner

| Attorneys: 45

Real Estate Practice: Commercial Litigation, Development, Transactional,
Construction, Acquisitions & Dispositions, Commercial Leasing

Law Firm Transactions: Commercial, Industrial, Office, Residential, Multifamily

State of Completed Transactions: Illinois, Indiana, Michigan



10 TOP MIDWEST REAL ESTATE LAW FIRMS

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TUCKER ELLIS LLP

950 Main Avenue, Suite 1100, Cleveland, OH, 44113
(216) 592-5000 | tuckerellis.com

Completed 2024 Real Estate Transactions (Over \$1,000,000) in the MIDWEST: 24

Keith Raker

Tucker Ellis Real Estate Practice Group
Chair

Real Estate Practice: Commercial Litigation, Tax Structuring/Tax Credits, Development, Transactional, Construction, Environmental, Finance/Debt/Equity, Acquisitions & Dispositions, Commercial Leasing, Workout/Foreclosure/Bankruptcy, Other

Law Firm Transactions: Commercial, Land, Healthcare, Industrial, Office, Condominium, Residential, Retail, Multifamily, Student Housing, Farm

State of Completed Transactions: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin

| Attorneys: 11

Tucker
Ellis | LLP



BEST OF THE
BEST

TOP MIDWEST BROKERAGE FIRMS 11



CBRE

321 N Clark, Suite 3400, Chicago, IL, 60654
(314) 655-5825 | www.cbre.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$28,500,000,000**

John Latessa Jr
President

Kevin Collins
Executive Managing Director

| Lease Transactions:
\$15,000,000,000
| Sales Transactions:
\$13,500,000,000



CUSHMAN & WAKEFIELD

225 West Wacker Drive, Suite 3000, Chicago, Illinois, 60606
(312) 470-1800 | www.cushmanwakefield.comen

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$14,119,821,000**

Bailey Webb

Jeremy Barewin

| Lease Transactions:
\$8,281,280,000
| Sales Transactions:
\$5,838,541,000



COLLIERS

601 Union Street, Suite 4800, Seattle, WA, 98101
(206) 223-1421 | www.colliers.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$11,116,756,551**

Top Project: 139 Logistics Dr, Industrial Sale, Shelbyville, Kentucky

Top Project: 521 Exchange Way, Industrial Sale, Commercial Point, Ohio

Top Project: 2101, 2201, 2200 W. Haven
Avenue, Industrial, New Lenox, IL

| Lease Transactions:
\$6,134,054,136
| Sales Transactions:
\$4,982,702,415



MARCUS & MILLICHAP

333 West Wacker Drive, Chicago, Illinois, 60606
(205) 510-9123 | www.marcusmillichap.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$4,722,356,805**

| Sales Transactions:
\$4,722,356,805



TCN WORLDWIDE

224 West Campbell Road, #466, Richardson, Texas, 75080
(972) 769-8701 | www.tcnworldwide.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$2,873,695,495**

Ross Ford
President & CEO

| Lease Transactions:
\$1,653,382,035
| Sales Transactions:
\$1,220,313,460



MID-AMERICA REAL ESTATE

410 North Michigan Avenue, 11th Floor, Chicago, IL, 60611
(630) 954-7327 | midamericagrp.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$2,276,883,724**

Ben Wineman
Principal / Managing Broker (Mid-America Real Estate Corporation)

Doug Sailor
Managing Principal

Daniel Stern
Principal / Managing Broker

| Lease Transactions:
\$1,193,452,253
| Sales Transactions:
\$1,083,431,471

Top Project: Orland Park Place, Orland Park, IL

Top Project: Adam's Square Shopping Center, Birmingham, MI

Top Project: 84 South Shopping Center, Greenfield, WI



MID-AMERICA®



12 TOP MIDWEST BROKERAGE FIRMS



SVN

185 Devonshire St, Boston, MA, 02110
(877) 697-0830 | SVN.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$2,221,645,537**

Cameron Williams
Dir. of Research



| Lease Transactions: \$523,433,670
| Sales Transactions:
\$1,698,211,867



COLDWELL BANKER COMMERCIAL

175 Park Avenue, Madison, NJ, 07940
(800) 222-2162 | www.cbcworldwide.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$2,129,600,000**

Daniel Spiegel
Senior Vice President & Managing
Director



| Lease Transactions: \$149,600,000
| Sales Transactions:
\$1,980,000,000



AVISON YOUNG

One South Wacker Drive, Suite 3000, Chicago, IL, 60606
(312) 957-7600 | avisonyoung.us

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,715,154,925**

Damla Gerhart
Principal and Managing Director,
Central Region

Andrew Fredricks
Marketing Director, Central Region

Top Project: Avon Lake Power Plant Redevelopment,
Industrial to mixed-use conversion, Avon Lake, OH

Top Project: eCommerce Corporation at The Silos at
Sanders Farm, Industrial Lease, Merrillville, IN

Top Project: Ninja Trader, Office Lease, Chicago, IL



| Lease Transactions: \$957,472,219
| Sales Transactions: \$757,682,706



LEE & ASSOCIATES COMMERCIAL REAL ESTATE SERVICES

5707 Corsa Avenue, Suite 201B, Westlake Village, California, 91362
(818) 812-1208 | www.lee-associates.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,700,133,000**

Jeffrey Rinkov
CEO
jrinkov@lee-associates.com

| Lease Transactions: \$908,364,000
| Sales Transactions: \$791,769,000



WALKER & DUNLOP

7272 Wisconsin Avenue, Suite 1300, Bethesda, MD, 20814
(301) 215-5500 | www.walkeranddunlop.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,677,489,825**



| Sales Transactions:
\$1,677,489,825



NORTHMARQ

3500 American Blvd West, Suite 500, Minneapolis, MN, 55431
(952) 356-0100 | northmarq.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,632,359,048**

Arsen Aminov
SVP, Director of Operations, Investment
Sales

Amy Ward
Director, Investment Sales Business
Transformation, Commercial
Administration

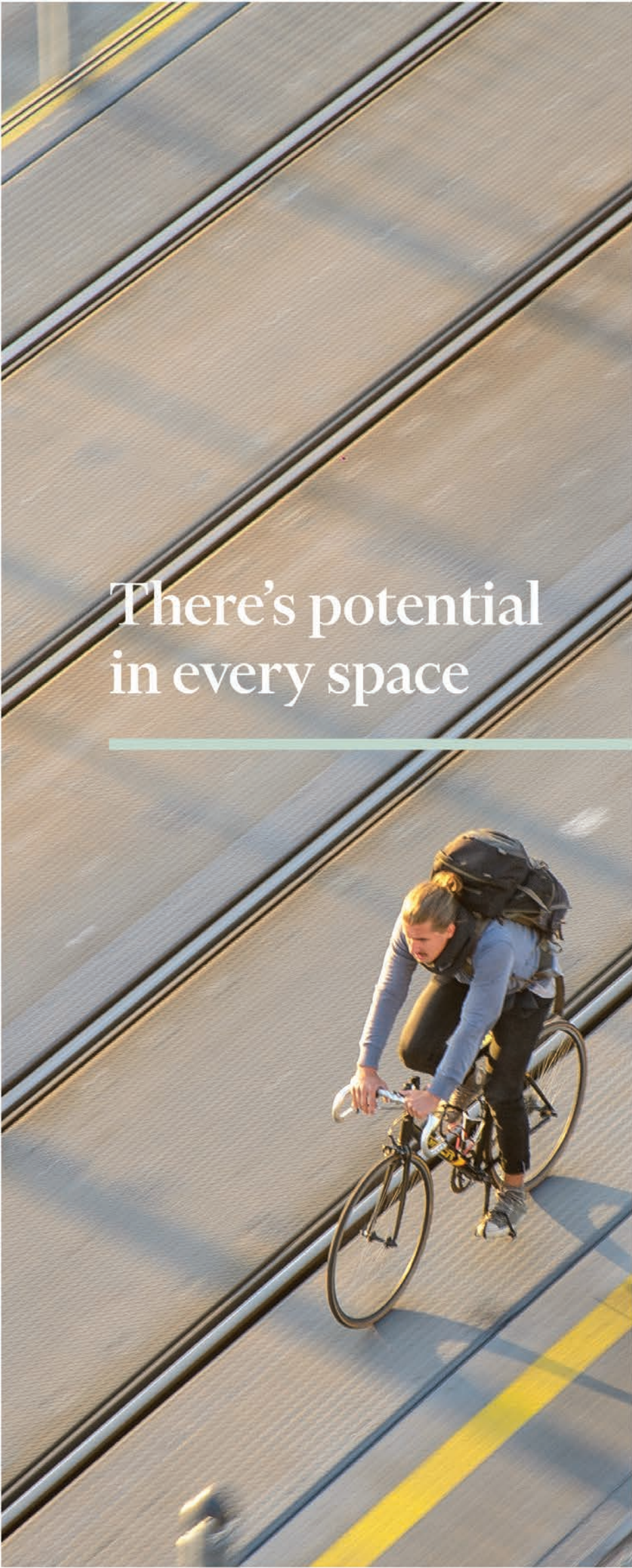
| Sales Transactions:
\$1,632,359,048

Top Project: Garden Apartments, 268 Units, Greenfield, WI

Top Project: Townhome Community, 168 Units, Columbia, MO

Top Project: Multifamily Community, 132 Units, Lawrence, KS



A high-angle, slightly blurred photograph of a person riding a bicycle on a city street. The person is wearing a blue long-sleeved shirt, dark pants, and a large black backpack. They are leaning forward in a racing position. The street has yellow and blue painted lanes. The background is a blurred cityscape.

There's potential
in every space

You just have to know how to realize it.

We work in every dimension of commercial real estate. Our mission is to realize the potential in all the businesses and people we work with, so that together we can create the real estate solutions of the future.

We are driven by the entrepreneurial spirit of our people and the diverse needs of our clients. From instilling confidence in investors today, to re-imagining space requirements for tomorrow, we thrive in complex and ever-changing environments.



14 TOP MIDWEST BROKERAGE FIRMS

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SIGNATURE ASSOCIATES

One Towne Square, Suite 1200, Southfield, MI, 48076
(248) 948-9000 | www.signatureassociates.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,372,350,384**

Steve Gordon
President

Top Project: LuxWall, Inc, Industrial Build-to-Suit Lease, Detroit, MI

Top Project: Eastland Commerce Center, Industrial
New Construction Leases, Harper Woods, MI

Top Project: Ilmor Marine, LLC, Industrial New
State-of-the-Art Facility, New Hudson, MI

Mark Woods
Chief Operating Officer

| Lease Transactions: \$540,886,741
| Sales Transactions: \$831,463,643



**SIGNATURE
ASSOCIATES**
KNOW SIGNATURE | KNOW RESULTS

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CRE ADVISING

405 W Superior, Suite 608, Chicago, Illinois, 60654
(312) 448-6401 | www.creadvising.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,116,250,000**

Steve Horvath
Founder

Top Project: 1529 N Fremont, Development Sale, Chicago, Illinois

Top Project: 600 N Villa, Industrial Lease, Villa Park, Illinois

Top Project: 14325 S Van Dyke, Industrial Sale, Plainfield, Illinois

Andrea Doyle
President & Managing Broker

| Lease Transactions: \$387,850,000
| Sales Transactions: \$728,400,000



CRE ADVISING
ANY PROPERTY ON EARTH

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NAI HIFFMAN

1 Oakbrook Terrace, Oakbrook Terrace, Illinois, 60181
(630) 932-1234 | www.hiffman.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,030,504,636**

Michael Flynn
Chief Operating Officer

Top Project: Pioneer Technologies, Industrial
Logistics, Romeoville, Illinois

Top Project: RR Donnelly, Industrial, Romeoville, Illinois

Top Project: IDI, Industrial Sale, Woodridge, Illinois

John Heiberger
President and Chief Executive Officer

| Lease Transactions: \$643,038,179
| Sales Transactions: \$387,466,457



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BLOCK REAL ESTATE SERVICES, LLC

4622 Pennsylvania Ave., Ste 700, Kansas City, MO, 64112
(816) 756-1400 | www.blockllc.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$1,011,421,572**

Kenneth G. Block
Managing Principal

Top Project: Domain at City Center, Multifamily, Lenexa, KS

Top Project: I-80 Business Center, Industrial, Altoona, IA

Top Project: Lenexa Logistics Centre South 8, Industrial, Lenexa, KS

Scott Cordes
Chief Operation Officer/Executive Vice
President

| Lease Transactions: \$549,110,572
| Sales Transactions: \$462,311,000

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LEE & ASSOCIATES OF ILLINOIS

9450 W Bryn Mawr Ave, Suite 550, Rosemont, IL, 60018
(773) 355-3000 | www.lee-associates.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$968,915,059**

Walter Murphy
Principal / Managing Broker

Top Project: 501 International Parkway,
849,691 SF Industrial Sale, Minooka, IL

Top Project: 6340 Indianapolis Blvd, 696,960
SF Industrial Sale, Hammond, IN

Top Project: 275 W. Laraway, 639,917 SF Industrial Lease, Joliet, IL

Nick Eboli
Principal / President
neboli@lee-associates.com

| Lease Transactions: \$588,427,974
| Sales Transactions: \$380,487,085

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NEWMARK

125 Park Ave, New York, NY, 10017
(212) 372-2000 | nmrk.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$786,791,256**

| Lease Transactions: \$364,730,074
| Sales Transactions: \$422,061,182

TOP MIDWEST BROKERAGE FIRMS 15



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CORFAC INTERNATIONAL

2700 River Road, Suite 105, Des Plaines, IL, 60018
(224) 257-4400 | www.corfac.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$750,775,474**

Jonathan Salk
Chief Executive Officer

Top Project: Pepsi

Top Project: XPO

Top Project: ProLogis



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MMG REAL ESTATE ADVISORS

712 Westport Rd., Kansas City, Missouri, 64111
(800) 448-4664 | mmgrea.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$690,179,076**

Karisa Cowell
Director of Advisory Operations

| Sales Transactions: \$690,179,076

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ENCORE REAL ESTATE INVESTMENT SERVICES

6755 Daly Rd, WEST BLOOMFIELD, MI, 48322
(248) 702-0280 | encorereis.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$617,968,312**

Brandon Hanna
Managing Partner

Top Project: Genpact Industrial, Industrial Sale, Danville, IL

Top Project: Rainbow Village, Retail Sale, White Oak, PA

Top Project: South High Street Retail Center,
Shopping Center Sale, Columbus, OH



| Lease Transactions: \$43,312
| Sales Transactions: \$617,925,000

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HANNA COMMERCIAL REAL ESTATE

1350 Euclid Ave, Cleveland, Ohio, 44115
(216) 861-7200 | hannacre.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$486,885,594**

Diane Ridge
Business Support Manager

| Lease Transactions: \$302,250,682
| Sales Transactions: \$184,634,912

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L. MASON CAPITANI CORFAC INTERNATIONAL

1111 W. Long Lake Rd, Suite 350, Troy, MI, 48098
(248) 637-9700 | www.lmcap.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$431,828,951**

Jason Capitani
Managing Partner

Mason L. Capitani
Managing Partner



| Lease Transactions: \$64,287,126
| Sales Transactions: \$367,541,825

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FRIEDMAN REAL ESTATE

34975 W Twelve Mile Rd, Farmington Hills, Michigan, 48331
(248) 848-4174 | friedmanrealestate.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$396,815,956**

Gary Goodman
Chief Revenue Officer

Top Project: 800 Standard Parkway, Industrial
New Lease, Auburn Hills, MI

Andrew Ledger
Senior Managing Director - Brokerage
Services

Top Project: The Sam Bernstein Law Firm,
Office New Lease, Farmington Hills, MI

Top Project: Skybridge Parking Garage, Mixed-Use Sale, Chicago, IL



| Lease Transactions: \$150,403,989
| Sales Transactions: \$246,411,967



16 TOP MIDWEST BROKERAGE FIRMS

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CORE INDUSTRIAL REALTY

1211 W. 22nd St, Ste 529, Oak Brook, IL, 60523
(630) 786-2424 | www.coreindrealty.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$371,498,000**

Noel Liston
Managing Broker

Top Project: Sullivan Road, Industrial - Sale, Aurora, IL

Top Project: Central Avenue, Industrial - Lease, Wood Dale, IL

Top Project: AIC-Frontenac Road, Industrial - Lease, Naperville, IL

Nick Krejci
Partner

| Lease Transactions: \$148,599,200
| Sales Transactions: \$222,898,800



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KISER GROUP

651 W Washington Blvd, Suite 400, Chicago, IL, 60661
(773) 293-5000 | Kiser Group.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$336,000,000**

Ilma Seperovic
Senior Marketing Associate

Top Project: Ravenswood Gardens (\$18 million), Multifamily, Chicago, IL

Top Project: 1340 W Morse (\$17 million), Multifamily, Chicago, IL

| Sales Transactions: \$336,000,000

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INTERRA REALTY

350 N. Clark, Ste. 500, Chicago, Illinois, 60654
(312) 361-3140 | www.interrarealty.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$327,827,450**

David Goss
Co-Founder, Managing Principal & Designated Managing Broker

Top Project: Linkt Apartments (830 N. Milwaukee Ave.), Multifamily Sale, Chicago, Illinois

Jon Morgan
Co-Founder, Managing Principal

Top Project: Madison Terrace (3120 W. Madison St.), Multifamily Sale, Chicago, Illinois

Top Project: 937-41 W. Belmont Ave., Multifamily Sale, Chicago, Illinois

| Sales Transactions: \$327,827,450

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NAI FARBMAN

31700 Middlebelt Road, Suite 225, Farmington Hills, MI, 48334
(248) 353-0500 | www.naifarbman.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$303,704,710**

Andrew Farbman
Chief Executive Officer

Top Project: Large Industrial Lease, Industrial, Monroe Township, NJ

Top Project: Multi-Family Property Sale, Multi-Family, East Lansing, MI

Andy Gutman
President

Top Project: Large Office Sale, Office, Southfield, MI

| Lease Transactions: \$148,561,110
| Sales Transactions: \$155,143,600



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FOUNDERS 3 REAL ESTATE SERVICES

330 E Kilbourn Avenue, Suite 900, Milwaukee, WI, 53202
(414) 271-1111 | founders3.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$303,347,450**

Andy Hess
Principal - Commercial Division
ahess@founders3.com

Jon Thoresen
Principal - Retail Division
jthoresen@founders3.com

| Lease Transactions: \$224,876,987
| Sales Transactions: \$78,470,763

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ESSEX REALTY GROUP

2718 W. Roscoe St. Suite 100A, Chicago, IL, 60618
(773) 305-4900 | essexrealtygroup.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$292,390,242**

Doug Imber
Principal

Top Project: 5550 S. Dorchester Ave., Multifamily Property Sale, Chicago, IL

Brian Kochendorfer
President

Top Project: The Maynard @ 1325 W. Wilson, Multifamily Property Sale, Chicago, IL

Top Project: The Westerner, Multifamily Property Sale, Chicago, IL

| Sales Transactions: \$292,390,242

TOP MIDWEST BROKERAGE FIRMS 17



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INVESTORS REALTY, INC.

12500 I Street, Ste 160, Omaha, Ne, 68137
(402) 330-8000 | www.investorsomaha.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$259,783,213**

Ryan Zabrowski, CCIM, SIOR, CRE
President, Broker

Tim Kerrigan, CCIM, SIOR
Managing Broker

| Lease Transactions: \$106,916,403
| Sales Transactions: \$152,866,810



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SANSONE GROUP

120 South Central Avenue, Suite 500, Clayton, MO, 63105
(314) 727-6664 | www.sansonegroup.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$255,394,062**

John Benoist
Chief Operations Officer

Laura Boren
Director of Marketing & Communications

| Lease Transactions: \$142,091,891
| Sales Transactions: \$113,302,171



Top Project: Plaza and Shoppes at Sunset Hills, Retail, Sunset Hills, MO

Top Project: Carmody MacDonald, Office, Clayton, MO

Top Project: Fisher-Rosemount Systems/Emerson, Office, Olivette, MO

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GOODMAN REAL ESTATE SERVICES GROUP LLC

25333 Cedar Road, Suite 305, Cleveland, Ohio, 44124
(216) 381-8200 | goodmanrealestate.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$247,991,258**

Randy Goodman
President

Richard Edelman
Senior Vice President/Principal

| Lease Transactions: \$184,687,100
| Sales Transactions: \$63,304,158



Top Project: 17 Chipotle locations, Leases

Top Project: 8 Starbucks locations, Leases

Top Project: 6 Chick-fil-A locations, Leases/Sales

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FORTE REAL ESTATE PARTNERS LLC

1650 W 82nd Street, Bloomington, MN, 55431
(952) 854-8290 | forterep.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$221,117,064**

Jim Jetland
Principal

Paul Donovan
Chief Operating Officer

| Lease Transactions: \$111,647,064
| Sales Transactions: \$109,470,000

Top Project: Summit Orthopedics, Medical Office Lease, Plymouth, Minnesota

Top Project: Carlisle Fluid Technologies, Industrial Lease, St. Paul, Minnesota

Top Project: Hohenstein Real Estate LLC, Building Sale, Woodbury, Minnesota

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DAVIS

33 S 6th Street, Suite 4650, Minneapolis, MN, 55402
(612) 338-4000 | davishre.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$216,000,000**

Mark Davis
CEO | Managing Principal

Jill Rasmussen, CCIM, SIOR
Principal

| Lease Transactions: \$72,000,000
| Sales Transactions: \$144,000,000



Top Project: WestHealth, MOB, Plymouth, MN

Top Project: Lakeville Specialty Center, MOB, Lakeville, MN

Top Project: Eagan Specialty Center, MOB, Eagan, MN

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INCOME PROPERTY ORGANIZATION

6421 Inkster Rd, Bloomfield Hills, Michigan, 48301
(248) 932-0300 | incomepo.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$213,791,000**

Greg Coulter
Managing Member & Founder

Al Beachum
Ohio Managing Member

| Sales Transactions: \$213,791,000

Top Project: Glengarry Park Apartments, Multifamily, Waterford, MI

Top Project: Clinton Township Portfolio, Multifamily, Clinton Township, MI

Top Project: Hines Park Apartments, Multifamily, Westland, MI





18 TOP MIDWEST BROKERAGE FIRMS

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DARWINPW REALTY

970 N. Oaklawn Avenue, Elmhurst, Illinois, 60126
(630) 782-9520 | www.darwinpw.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$209,636,609**

George Cibula
Managing Broker

Top Project: High Grove, Sale, Naperville, IL

Top Project: North Skokie, Sale, Lake Bluff, IL

Top Project: Davey, Lease, Woodridge, IL

Cathy Nickerson

| Lease Transactions: \$108,605,658
| Sales Transactions: \$101,030,951



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QUANTUM REAL ESTATE ADVISORS, INC.

200 W. Monroe St., Suite 2050, Chicago, IL, 60606
(312) 269-9494 | www.QREAdvisors.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$205,550,000**

Chad Firsel
President

Top Project: Best Buy & Golf Galaxy, Retail, Downers Grove, IL

Top Project: Medical Redevelopment, Retail / Medical, Naperville, IL

Top Project: Shops at the Crossings, Retail, Auburn Hills, MI

Dan Waszak
Executive Vice President

| Lease Transactions: \$40,000,000
| Sales Transactions: \$165,550,000

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INTELICA

11701 Borman Dr. Suite 100, St. Louis, MISSOURI, 63146
(314) 270-5991 | intelicacre.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$198,717,878**

Eryn Bassett
President

Top Project: 9315 Olive – Fisher-Rosemount
Systems, Landlord Rep - Lease, Olivette, MO

Dan Dokovic
Managing Principal and Founder

Top Project: 5790 Campus Parkway - Concrete
Strategies, Tenant Rep - Lease, Hazelwood, MO

Top Project: 3427 Locust Street - PWS Lofts, Buyer Rep, St. Louis, MO

| Lease Transactions: \$111,210,878
| Sales Transactions: \$87,507,000



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NAI HEARTLAND

4400 College Boulevard, Suite 170, Overland Park, KS, 66211
(913) 362-1000 | nai-heartland.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$196,749,280**

Brandon LaSala
Managing Partner

| Lease Transactions: \$121,896,996
| Sales Transactions: \$74,852,284

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L3CORP.NET

1401 South Brentwood Blvd-Suite 475, St. Louis, Missouri, 63144
(314) 469-7400 | L3corp.net

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$173,360,306**

Rick Spector
President

Top Project: Higher Ground Kirkwood, Purchase land
for freestanding Building, Kirkwood, Missouri

Craig Wielansky
Chairman

Top Project: PetSmart renewal Oswego Illinois-
represented owner, Retail Center, Oswego, Illinois

Top Project: King City Shopping Center-represented
purchaser, Retail Center, Mt Vernon, Illinois

| Lease Transactions: \$125,795,506
| Sales Transactions: \$47,564,800

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GREENSTONE PARTNERS

1040 North Halsted Street, Suite A, Chicago, IL, 60642
(312) 234-0333 | www.Greenstone-Partners.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$155,300,000**

Jason St. John
Managing Partner

Top Project: WiFi Howard | 3501 West Howard, Industrial, Skokie, IL

Top Project: Addison & Clark Ameriplex At The
Port, Industrial, Portage (Chicago MSA), IN

Top Project: British School of Chicago | 821
Eastman, Multi-Tenant Retail, Chicago, IL

| Sales Transactions: \$155,300,000

TOP MIDWEST BROKERAGE FIRMS 19



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GERSHMAN COMMERCIAL REAL ESTATE

150 N MERAMEC AVE, Suite 500, St. Louis, MO, 63105
(314) 862-9400 | www.gershmancre.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$150,769,967**

Chris Fox
Managing Partner

Molly Studer
Managing Partner

| Lease Transactions: \$119,825,467
| Sales Transactions: \$30,944,500

Top Project: Benjamin F. Edwards renewal and expansion at Shaw Park Plaza, Tenant Rep, Clayton, MO

Top Project: Elemental Enzymes Ag and Turf, LLC New Lease at 8700 Reilly Avenue (building 4), Tenant Rep, St. Louis, MO

Top Project: GAPZ LLC purchase of 123 James S McDonnell Blvd, Buyer Rep, Hazelwood, MO



Gershman
Commercial Real Estate

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NAI DESCO

8112 Maryland Ave #300, St. Louis, MO, 63105
(314) 994-4800 | naidesco.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$148,700,000**

John Sheahan
Principal & Managing Broker

Top Project: Commerce Bank Tower Lease-Up, Office, Clayton, MO

Top Project: Marson Foods Expansion, Industrial, Hazelwood, MO

Top Project: Multi-Family Redevelopment Site, Mixed-Use, University City, MO

| Lease Transactions: \$67,500,000
| Sales Transactions: \$81,200,000

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NAI CRESSY COMMERCIAL REAL ESTATE

200 N. Church Street, Suite 200, Mishawaka, IN, 46544
(574) 271-4060 | cressy.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$147,000,255**

Chris Fielding
CEO and Managing Broker

Top Project: Lippert Components, Build-to-Suit Industrial, South Bend, IN

Top Project: Amazon Data Center, Data Center, New Carlisle, IN

Top Project: DA Dodd, Industrial, Lafayette, IN

| Lease Transactions: \$68,591,006
| Sales Transactions: \$78,409,249

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P.A. COMMERCIAL

26555 Evergreen Rd, Suite 1500, Southfield, MI, 48082
(248) 358-0100 | www.pacommercial.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$120,924,920**

Matt Schiffman
CEO/Managing Member

Top Project: 66,000 SF Long-term Lease to Crescent Academy | Adaptive Reuse of Vacant Office Space Used for a Charter School, Southfield, MI

Dave Plumley
CFO/Managing Member

Top Project: 44,000 SF Long-term Office Lease for Kirk Gibson Center for Parkinson's Wellness, Farmington Hills, MI

| Lease Transactions: \$50,510,248
| Sales Transactions: \$70,414,672

Top Project: Sale of 179,000 Warehouse/Distribution Center for \$5M, Buyer Rep | Industrial Sale, Rhineland, WI



P.A. COMMERCIAL
Corporate & Investment Real Estate

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R&R REALTY GROUP

1080 Jordan Creek Parkway, Suite 200 North, West Des Moines, IA, 50266
(515) 223-4500 | www.rrrealty.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$114,210,000**

Mark Rupprecht
President, R&R Realty Group

Top Project: Arcadia Redevelopment, Redevelopment, West Des Moines, IA

Top Project: Crescent Redevelopment, Redevelopment, Urbandale, IA

Top Project: Commerce Park South Warehouse IV, New Construction - Warehouse, Papillion, NE

Paul Rupprecht
Executive Vice President, R&R Realty Group

| Lease Transactions: \$110,510,000
| Sales Transactions: \$3,700,000



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COOPER COMMERCIAL INVESTMENT GROUP

6120 Parkland Blvd., Suite 102, Cleveland, OH, 44124
(216) 562-1981 | coopergrp.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$83,000,000**

Dan Cooper
President/Broker

Top Project: Market Square, Retail, Laayette, IN

Top Project: Livingston Avenue Center, R, Reynoldsburg/Columbus, OH

Top Project: University Hospitals Medical Office, Office, Hudson, OH

Bob Havasi
Vice-President

| Sales Transactions: \$83,000,000



20 TOP MIDWEST BROKERAGE FIRMS

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NAI FMA REALTY

Union Bank Place, 1248 O Street, Suite 550, Lincoln, NE, 68508
(402) 441-5800 | naifma.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$78,328,637**

Mike Ball

Executive Vice President, Sales and Leasing

| Lease Transactions: \$34,686,787
| Sales Transactions: \$43,641,850

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THE GILBERT GROUP

585 South Front Street - Suite 200, Columbus, OH, 43215
(614) 228-2222 | GilbertGroupRealEstate.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$71,012,180**

Aaron Gilbert

Managing Principal

| Lease Transactions: \$62,694,540
| Sales Transactions: \$8,317,640

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FRAUENSHUH COMMERCIAL REAL ESTATE

7101 West 78th Street, Minneapolis, MN, 55439
(952) 829-3480 | frauenshuh.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$66,300,000**

Lisa Beaubien

Executive Assistant

| Lease Transactions: \$53,700,000
| Sales Transactions: \$12,600,000

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CRESA

613 Williamson Street, Suite 210, Madison, WI, 53703
(608) 467-0720 | www.cresa.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$64,834,043**

Katie Koenig

Business Manager

Top Project: Porter Pipe, Development Site, Deforest, WI

Top Project: Sentry Insurance Co, Renewal w/Expansion, Middleton, WI

Top Project: Paradigm, Renewal w/Expansion, Middleton, WI

| Lease Transactions: \$51,773,245
| Sales Transactions: \$13,060,798

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KJ COMMERCIAL

30201 Orchard Lake Rd, Suite 100, Farmington Hills, MI, 48334
(248) 851-8900 | kjcre.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$60,630,000**

Kevin Jappaya

President

Top Project: El Car Wash - Novi, MI, Car Wash Sale, Novi, MI

Top Project: Mortgage Office Lease, Office Lease, Troy, MI

Top Project: Ford's Garage, Restaurant Lease, Utica, MI

| Lease Transactions: \$21,480,000
| Sales Transactions: \$39,150,000



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LUTHER GROUP

780 Elm Grove Rd, Elm Grove, Wisconsin, 53122
(414) 979-1001 | www.luthergrp.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: **\$58,428,757**

Jason Luther

Managing Partner | President

Top Project: AGC Heat Transfer, Lease, Pleasant Prairie, Wisconsin

Top Project: The Comfort Companies, Lease, New Berlin, Wisconsin

Andy Fishler

Executive Vice President | Brokerage Services

Top Project: Renewable Energy Drives USA, Lease, New Berlin, Wisconsin

| Lease Transactions: \$10,018,757
| Sales Transactions: \$48,410,000



CLEMONS REAL ESTATE

1 East Armour, Kansas City, MO, 64111
(816) 621-2130 | www.clemonsrealestate.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: \$56,499,426

Audrey Navarro
Managing Partner

Top Project: Plaza Point, Multifamily Sale, Kansas City, MO

Aaron Clemons
Partner

Top Project: Knaack Phase 1, Porfolio Sale, Kansas City, MO

| Lease Transactions: \$6,407,811
| Sales Transactions: \$50,091,615



THE BROADBENT COMPANY

117 East Washington Street, Suite 300, Indianapolis, IN, 46204
(317) 237-2900 | BROADBENTCOMPANY.COM

Total Dollar Amount for Both Leases and Investment Sales in 2024: \$32,175,100

DAVE CHESLYN
EXECUTIVE VICE PRESIDENT, LEASING,
DEVELOPMENT & REAL ESTATE SALES

Top Project: GREYHOUND PLAZA, RETAIL, CARMEL, INDIANA

Top Project: FASHION MALL COMMONS, RETAIL, INDIANAPOLIS, INDIANA

Top Project: CLEARWATER CROSSING, RETAIL, INDIANAPOLIS, INDIANA

| Lease Transactions: \$25,100,100
| Sales Transactions: \$7,075,000



LEGENDARY APARTMENT BROKERS

1100 S. Lake Lotawana, Missouri, 64086
(816) 876-8319 | Legendaryapartmentbrokers.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: \$26,911,900

Alex Olson
Designated Broker

Top Project: Burr Oaks Woods Apartment, Multi
Family Sale, Blue Springs, Missouri

Gwynn Olson
Transaction Coordinator

Top Project: Le Grand Apartments, Multi Family Sale, Lee's Summit, MO

Top Project: Yaletown Apartments, Multi Family Sale, Kansas City, MO

| Sales Transactions: \$26,911,900



BEANSTALK PROPERTY SOLUTIONS, LLC

535 Griswold Street, Detroit, MI, 48226
(313) 886-4060 | www.beanstalkres.com

Total Dollar Amount for Both Leases and Investment Sales in 2024: \$21,849,570

Krystol Rappuhn
President

Top Project: Guardian Building, Detroit, MI

Top Project: 1454 Gratiot, Investment Sale, Detroit, Michigan

Top Project: Samaritan Center, Detroit, MI

| Lease Transactions: \$19,449,570
| Sales Transactions: \$2,400,000

BEST OF THE BEST



22 TOP MIDWEST DEVELOPERS

1

SCANNELL PROPERTIES

8801 River Crossing Blvd, Indianapolis, IN, 46240
(317) 843-5959 | scannellproperties.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **12,851,000**

Robert Scannell
President, Founder

Top Project: Corteva Agriscience, Industrial, Anderson, IN

Top Project: Lee's Summit, MO - Spec, Industrial, Lee's Summit, MO

Top Project: Sylo, Multifamily, Zionsville, IN



SCANNELL
PROPERTIES

| Industrial: 11,688,000
| Multifamily: 1,163,000

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BLOCK REAL ESTATE SERVICES, LLC

4622 Pennsylvania Ave, Suite 700, Kansas City, MO, 64112
(816) 756-1400 | www.blockllc.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **11,772,560**

Kenneth Block
Managing Principal

Top Project: Domain at City Center, Industrial, Lenexa, KS

Top Project: I-80 Business Center, Industrial, Altoona, Iowa

Top Project: Lenexa Logistics Centre South 8, Industrial, Lenexa, KS

Scott Cordes

Chief Operation Officer/Executive Vice
President

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BROWNING REAL ESTATE PARTNERS

8940 River Crossing Blvd, Suite 300, Indianapolis, IN, 46240
(317) 344-7300 | www.browningrep.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **9,088,842**

Erin Drake
Director of Marketing

Top Project: Subaru at Park 267, Industrial, Zionsville, IN

Top Project: UPS at Velocity 65, Industrial, Louisville, KY

Top Project: Indiana University Center for Diabetes and
Metabolic Diseases, Office/Lab, Indianapolis, IN

| Office: 40,000
| Industrial: 8,987,219
| Multifamily: 932
| Other: 60,691

Browning

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HUNT MIDWEST

1881 Main Street, Kansas City, MO, 64108
(816) 455-2500 | www.huntmidwest.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **6,002,389**

Ora Reynolds
President & CEO

Top Project: Hunt Midwest Business Center
Logistics VI, Industrial, Kansas City, MO

Top Project: SubTropolis 46A, Industrial, Kansas City, MO

Top Project: The Hudson, Multifamily, Kansas City, KS, KS

Mike Bell

Senior Vice President

| Industrial: 5,711,679
| Multifamily: 177,700
| Other: 113,010

6

BAMBOO EQUITY PARTNERS

11701 Borman Dr. Suite 200, St. Louis, MISSOURI, 63146
(314) 270-5991 | bambooequity.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **4,225,209**

Alice Benner
Principal and Managing Director

Top Project: 1601 Eastport Plaza Drive, 4 Building
Industrial Portfolio Acquisition, Collinsville, IL

Top Project: Owen Ridge Campus, Office, Lab
and Flex Campus, Webster Groves, MO

Top Project: Bishops Landing, Restaurant to
Office Campus, Chesterfield, MO

| Office: 1,332,785
| Industrial: 2,196,849
| Retail: 604,131
| Multifamily: 91,444

Bamboo
EQUITY PARTNERS™



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24 TOP MIDWEST DEVELOPERS

7

BECKNELL INDUSTRIAL

280 East 96th Street #125, Indianapolis, IN, 46240
(317) 669-6000 | www.becknellindustrial.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **3,638,080**

Mark Shapland
President & CEO

Peter Shaplin
EVP - COO

| Industrial: 3,638,080

Top Project: Android(Avancez) / Blue Oval
City, BTS - Manufacturing, Stanton, TN

Top Project: Westlake Industrial Park Lot 24 - Building
3 (Frida Baby), Distribution, Jacksonville, FL



8

AMBROSE

8888 Keystone Crossing, Ste 1150, Indianapolis, IN, 46240
(317) 573-4600 | ambrosepg.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **3,429,741**

Top Project: Indianapolis Logistics Park -
Northwest II, Industrial, Whitestown, IN

Top Project: Cincinnati Logistics Park - Airport
West, Industrial, Burlington, KY

Top Project: Amazon RSR Global Specialty Fulfillment
Delivery Station, Industrial, Wausau, WI

| Industrial: 3,429,741

AMBROSE

9

CRG

35 East Wacker Drive, Suite 1300, Chicago, IL, 60601
(312) 658-0747 | realcrg.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **3,258,882**

Shawn Clark
Chief Executive Officer

Steve Schnur
Chief Operating Officer

| Office: 556,200
| Industrial: 1,185,682
| Multifamily: 1,059,000
| Other: 458,000

Top Project: Illinois Quantum & Microelectronics
Park, Quantum Computing, Chicago, IL

Top Project: 220 N Ada Street, Multifamily, Chicago, IL

Top Project: The Cubes at ORD, Industrial, Franklin Park, IL



10

TRISTAR PROPERTIES

12647 Olive Blvd, St. Louis, MO, 63141
(314) 291-9999 | tristarproperties.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **2,635,677**

Kevin Roy
Chief Operating Officer

Matt Towerman
President

| Industrial: 1,831,992
| Multifamily: 803,685

Top Project: Westport Commerce Center,
Industrial, Maryland Heights, MO

Top Project: French District Villas, Multifamily, St. Charles, MO

11

ENCLAVE

300 23rd Ave E, West Fargo, ND, 58078
(701) 478-4300 | www.enclavecompanies.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **2,256,729**

Josh Wilcox
President of Development &
Investments

| Office: 34,516
| Retail: 61,250
| Multifamily: 1,973,855
| Other: 187,108

12

ROERS COMPANIES

Two Carlson Parkway N Suite 400, Plymouth, Minnesota, 55447
(763) 285-8808 | roerscompanies.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **2,520,817**

Ross Stiteley
Director of Development

| Retail: 24,000
| Multifamily: 2,496,817

Top Project: The Blakeley, Multifamily, Shakopee, Minnesota

Top Project: Callisto Commons, Multifamily, Fridley, Minnesota

Top Project: Bennett, Multifamily + Retail, Chanhassen, Minnesota



TOP MIDWEST DEVELOPERS 25



DERMODY

9550 W. Higgins Road, ROSEMONT, Illinois, 60018
(847) 951-4650 | dermody.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,919,641**

Neal Driscoll

Partner - Midwest Region

Top Project: The Logistics Campus, Industrial, Glenview, IL

Top Project: LogistiCenter at Pleasant Prairie - Smurfit
Westrock, Industrial BTS, Pleasant Prairie, WI

Top Project: LogistiCenter at Romeoville, Industrial, Romeoville, IL

Ryan Sikorski

Vice President

| Industrial: 1,919,641



IDI LOGISTICS

1197 Peachtree St NE, Suite 600, GA, 30361
(404) 479-4000 | IDI LogisticS

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,901,219**

Tim Moore

Senior Vice President - Central Region

Top Project: Airport Logistics West, Warehouse, Louisville, KY

Top Project: Rock Run Crossings, Warehouse, Joliet, IL

Top Project: Lakeland Logistics Center, Warehouse, Burlington, KY

Bob Stephens

Market Officer

| Industrial: 1,901,219



NEYER PROPERTIES

2135 Dana Avenue, Suite 200, Cincinnati, OH, 45207
(513) 563-7555 | www.neyer1.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,823,000**

Dan Neyer

President / CEO

Top Project: Interstate Batteries, Industrial, Columbus, OH

Top Project: The Rambler Hotel, Hospitality, Montgomery, OH

Top Project: Three Oaks, Residential, Cincinnati, OH

Chris Dobrozsi

Executive Vice President, Development

| Office: 282,000
| Industrial: 1,363,000
| Retail: 5,000
| Hotel: 103,000
| Other: 70,000



ASHLEY CAPITAL

140 E. 45th Street, New York, NY, 10017
(212) 755-1900 | Ashley Capital

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,490,000**

Richard Morton

Principal

Top Project: Crossroads Distribution Center North,
Industrial, Van Buren Township, MI

Top Project: Flint Commerce Center, Industrial, Flint, MI

Top Project: Metro 94 Commerce Center, Industrial, Taylor, MI

Paul Rubacha

Principal

| Industrial: 1,490,000



GILBANE DEVELOPMENT

7 Jackson Walkway, Providence, RI, 02903
1-800-GILBANE | gilbaneco.comdevelopment

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,380,951**

Jill Drinan

Top Project: The Hive, Student Housing, Iowa City, IA

Top Project: Trace at Purdue Fort Wayne,
Student Housing, Fort Wayne, IN

Top Project: Eastern Michigan University Welcome
Home Plan, Student Housing, Ypsilanti, MI

| Multifamily: 1,380,951



VENTURE ONE REAL ESTATE

9500 West Bryn Mawr Ave, STE 340, Rosemont, IL, 60018
(847) 243-4300 | www.ventureonere.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,334,585**

Ryan Stoller

Managing Partner - Development

Top Project: Selesia Foods – U.S. Headquarters,
Industrial Build-to-Suit, Huntley, IL

Top Project: Project Tempo, Industrial Build-to-Suit, Lowell, IN

| Industrial: 1,334,585



26 TOP MIDWEST DEVELOPERS

19

FLAHERTY & COLLINS

211 N Pennsylvania St #3000, Indianapolis, Indiana, 46204
(317) 816-9300 | flco.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,305,806**

Rebecca Fending
Marketing Manager

Top Project: Blutowne, Multifamily Housing, Market Rate, Mixed-Use, East Peoria, Illinois

Top Project: The Mill at Ironworks Plaza, Multifamily Housing, Market Rate, Mixed-Use, Mishawaka, Indiana

Top Project: The August at Steelpointe Harbor, Multifamily Housing, Market Rate, Workforce, Mixed-Use, Bridgeport, Connecticut

| Retail: 56,232
| Multifamily: 1,249,574

20

NODDLE DEVELOPMENT COMPANY

1501 Mike Fahey, Suite 300, Omaha, NE, 68102
(402) 496-1616 | www.noddlecompanies.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **1,164,000**

Ted Zetzman
Executive Vice President & Director of Development

Top Project: Builders District, Mixed-Use, Omaha, Nebraska

Top Project: Gretna Landing, Mixed-Use, Gretna, Nebraska

Todd Swirczek
Vice President of Development

| Office: 818,000
| Retail: 196,000
| Multifamily: 150,000

21

RYAN COMPANIES US, INC.

533 South 3rd St #100, Minneapolis, Minnesota, 55415
(612) 492-4000 | www.ryancompanies.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **949,444**

Erica Dao
Director of Public Relations

Top Project: Highland Bridge, Mixed-Use, Saint Paul, MN

Top Project: Endeavor Health Cardiovascular Institute, Healthcare, Naperville, IL

Top Project: The Oslo, Multifamily, Overland Park, KS

| Industrial: 100,230
| Retail: 51,045
| Multifamily: 699,059
| Other: 99,110

22

SANSONE GROUP

120 South Central Avenue, Suite 500, Clayton, MO, 63105
(314) 727-6664 | www.sansonegroup.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **496,745**

John Benoist
Chief Operating Officer

Top Project: Village North, Retail, West Chester Township, OH

Top Project: Dobbs Tire & Auto, Retail, Highland, IL

Top Project: Dobbs Tire & Auto, Retail, Arnold, MO

| Retail: 461,192
| Multifamily: 35,553



23

REDICO

One Towne Square, Suite 1650, Southfield, MI, 48076
(248) 827-1700 | REDICO.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **257,799**

Dale Watchowski
President & CEO

Top Project: American House Meridian, Senior Housing, Haslett, MI

Top Project: Piquette Flats, Multifamily, Detroit, MI

Samantha Eckhout
Senior VP Development & Strategic Growth

| Senior: 149,799
| Multifamily: 108,000

24

DRAPER AND KRAMER, INCORPORATED

55 E. Monroe St., Suite 3900, Chicago, IL, 60603
(312) 346-8600 | draperandkramer.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: **202,966**

Edward Polich
Executive Vice President, Real Estate

Top Project: Tempo Nine Mile, Multifamily, Aurora, CO

Gordon Ziegenhagen
Senior Vice President

| Multifamily: 202,966

TOP MIDWEST DEVELOPERS

27



25

LUTHER GROUP

780 Elm Grove Rd, Elm Grove, Wisconsin, 53122
(414) 979-1001 | www.luthergrp.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: 194,315

Dave Merrick

Executive Vice President | Development & Acquisition

Jason Luther

President | Managing Partner

Top Project: Davian Drive Speculative Industrial, Industrial, Menomonee Falls, WI

Top Project: Campbell Drive Speculative Industrial, Industrial, Menomonee Falls, WI

Top Project: Eye Care Specialist, Medical Office, West Allis, WI

| Office: 13,400

| Industrial: 180,915

26

DAVIS

33 S 6th Street, Suite 4650, Minneapolis, MN, 55402
(612) 338-4000 | davisbre.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: 151,000

Mark Davis

CEO | Managing Principal

Jill Rasmussen, CCIM, SIOR

Principal

Top Project: Lakeville Specialty Center, MOB, Lakeville, MN

Top Project: Midwest ENT – Lakeville, MOB, Lakeville, MN

Top Project: Eagan Specialty Center, MOB, Eagan, MN

| Other: 151,000

Davis

27

MSP COMMERCIAL

6436 Penn Ave S, Richfield, MN, 55423
(651) 287-8888 | mspcommercial.com

Total Completed and Under-Construction Square Footage in MIDWEST 2024: 15,000

Steve Miller

Development & Acquisitions

Top Project: Dental Associates, Medical Office, Maple Grove, MN

| Other: 15,000



28 TOP MIDWEST CONSTRUCTION COMPANIES

1

TURNER CONSTRUCTION COMPANY

66 Hudson Boulevard East, New York, NY, 10001
(212) 229-6000 | turnerconstruction.com

Total Project Revenue in 2024: **\$7,712,229,000**

Peter Davoren
Chairman & CEO

Aaron Wiebelhaus
Managing Director

Top Project: Confidential Electric Vehicle Battery Manufacturing Facility, Manufacturing Facility, De Soto, KS

Top Project: Confidential Electric Battery Production Facility, Manufacturing Facility

Top Project: Cleveland Clinic Neurological Institute, Healthcare, Cleveland, OH

Turner

2

CLAYCO

35 East Wacker Drive, Ste 1300, Chicago, IL, 60601
(312) 658-0747 | www.claycorp.com

Total Project Revenue in 2024: **\$7,600,000,000**

Anthony Johnson
CEO

Michael Fassnacht
Chief Growth Officer

Top Project: Rivian, Manufacturing, Normal, IL

Top Project: Confidential Data Center, Mission Critical, Elk Grove Village, IL

Top Project: 220 N Ada, Residential, Chicago, IL

CLAYCO

THE ART & SCIENCE OF BUILDING

3

THE WALSH GROUP

929 W. Adams, Chicago, IL, 60607
(312) 563-5400 | www.walshgroup.com

Total Project Revenue in 2024: **\$3,510,191,052**

Matthew Walsh
Co-Chairman

Dan Walsh
Co-Chairman

Top Project: Nationwide Children's Hospital Inpatient Expansion, Healthcare, Columbus, Ohio

Top Project: I-69 Ohio River Crossing, Bridge, Evansville, Indiana

Top Project: Northwestern Ryan Field Redevelopment, Athletic, Evanston, Illinois

4

MORTENSON

700 Meadow Lane North, Minneapolis, MN, 55422
(763) 522-2100 | www.mortenson.com

Total Project Revenue in 2024: **\$2,332,100,000**

Derek Cunz
President and Chief Executive Officer

Top Project: Rosemount Data Center, Hyperscale Data Center, Rosemount, Minnesota

Top Project: Top Hat Wind Project, Wind, Chestnut, Illinois

Top Project: North Dakota State Hospital, Healthcare, Jamestown, North Dakota



5

JE DUNN CONSTRUCTION

1001 Locust Street, Kansas City, MO, 64106
(816) 474-8600 | www.jedunn.com

Total Project Revenue in 2024: **\$2,214,500,000**

Adam Cox
Midwest Region President

Top Project: University of Iowa Health Care North Liberty Campus, Hospital, Iowa City, IA

Top Project: Minnesota State Emergency Operations Center, Government Office, Blaine, MN

Top Project: Jackson County Detention Center, Justice, Kansas City, MO

6

GILBANE BUILDING COMPANY

123 N. Wacker Dr. 26th Floor, Chicago, IL, 60606
(312) 614-4100 | gilbaneco.com

Total Project Revenue in 2024: **\$2,165,000,000**

Brett Meyer
Midwest Division Leader

Karrie Kratz
Business Unit Leader

Top Project: Indiana University Health (IUH) New Indianapolis Downtown Hospital, Healthcare, Indianapolis, IN

Top Project: Cleveland Clinic Research Buildings in Cleveland Innovation District, Healthcare/Life Sciences, Cleveland, OH

Top Project: Northwestern Mutual North Office Building Modernization, Commercial, Milwaukee, WI

Gilbane



TOP MIDWEST **REAL ESTATE LAW FIRMS**

TOP MIDWEST **BROKERAGE FIRMS**

TOP MIDWEST **DEVELOPERS**

TOP MIDWEST **CONSTRUCTION COMPANIES**

TOP MIDWEST **OWNERS**

TOP MIDWEST **FINANCIAL INTERMEDIARIES**

TOP MIDWEST **DIRECT LENDERS**

TOP MIDWEST **PROPERTY MANAGEMENT FIRMS**



30 TOP MIDWEST CONSTRUCTION COMPANIES

7

MCCARTHY BUILDING COMPANIES, INC.

12851 Manchester Road, St. Louis, Missouri, 63131
(314) 968-3300 | www.mccarthy.com

Total Project Revenue in 2024: **\$2,160,462,451**

Ryan Sawall
CEO, Central Region

Top Project: University of Nebraska Medical Center CORE Building, Higher Education, Omaha, Nebraska

Chris Anvik Anvik
President, Central Region

Top Project: SSM Health Cardinal Glennon Children's Hospital, Healthcare, St. Louis, Missouri

Top Project: Citizens Health Medical Campus, Healthcare, Colby, Kansas

8

RYAN COMPANIES US, INC.

533 South 3rd St #100, Minneapolis, Minnesota, 55415
(612) 492-4000 | www.ryancompanies.com

Total Project Revenue in 2024: **\$1,981,170,000**

Erica Dao
Director of Public Relations

Top Project: Boston Scientific Arbor Lakes, Life Sciences/Office, Maple Grove, MN

Top Project: Amazon Rural Distribution Center, Industrial, Gaylord, MI

Top Project: Target, Retail, Waukee, IA

9

PEPPER CONSTRUCTION

643 North Orleans Street, Chicago, IL, 60654
(312) 266-6700 | www.pepperconstruction.com

Total Project Revenue in 2024: **\$1,649,134,145**

Stan Pepper
Chairman and CEO

Top Project: Shedd Aquarium Experience Evolution, Cultural Institution, Chicago, IL

Chris Averill
President

Top Project: Women's Leadership Center, Commercial, Williams Bay, WI

Top Project: Purdue Research Foundation / Rolls Royce TUB / High Altitude Building, Higher Education, West Lafayette, IN



10

MIRON CONSTRUCTION CO., INC.

1471 McMahon Dr., Neenah, Wisconsin, 54956
(920) 969-7000 | miron-construction.com

Total Project Revenue in 2024: **\$1,511,969,745**

Dan Voss
CEO

Top Project: Ho-Chunk Beloit Casino, Hotel, and Conference Center, Commercial, Beloit, Wisconsin

Tim Kippenhan
President & COO

Top Project: University of Iowa Health Sciences Academic Building, Education, Iowa City, Iowa

Top Project: Tyson Foods Facility Expansion, Industrial, Caseyville, Illinois

11

MESSER CONSTRUCTION CO.

643 W. Court Street, Cincinnati, OH, 45203
(513) 242-1541 | www.messer.com

Total Project Revenue in 2024: **\$1,272,497,707**

Matt Monnin
Senior Vice President

Top Project: Nationwide Children's Hospital Livingston Orthopedic and Surgery Center, Health Care, Columbus, OH

Top Project: DHL Aircraft Maintenance Center Facility at Cincinnati/Northern Kentucky International Airport, Aviation, Erlanger, KY

12

ARCO CONSTRUCTION COMPANIES

900 North Rock Hill Road, St. Louis, MO, 63119
(314) 963-0715 | arcoconstruction.com

Total Project Revenue in 2024: **\$993,361,904**

Jeff Cook
Co-Founder

Top Project: Illuminate USA, Solar Manufacturing, Pataskala, OH

Top Project: NEO Vantage Point, Multi-Family, Maryland Heights, MO

Top Project: Topgolf, Entertainment, Des Moines, IA

ARCO



13

THE BOLDT GROUP
2121 E Capitol Drive, Appleton, Wisconsin, 54911
(920) 225-6225 | boldt.com

Total Project Revenue in 2024: **\$902,299,759**

Dave Kievet
President & CEO

Top Project: Apple River Solar Farm, Solar, Amery, WI

Top Project: Advocate Health Care - Westmont
Blackhawk, Healthcare, Westmont, IL

Top Project: Confidential Client - Data
Center, Data Center, Southeast, WI

14

CLUNE CONSTRUCTION
10 S Riverside Plaza, Chicago, IL, 60606
(872) 345-3072 | clunegc.com

Total Project Revenue in 2024: **\$850,600,000**

Vince Gutekanst
President, Midwest Region

Top Project: Neal, Gerber & Eisenberg, Office, Law Firm, Chicago, IL

Top Project: NBC Universal Chicago, Office, Studio, Chicago, IL

Top Project: Prime Data Center Phase One,
Data Center, Elk Grove Village, IL

CLUNE
CONSTRUCTION

15

MCCOWNGORDON CONSTRUCTION
850 Main Street, Kansas City, MO, 64105
(888) 304-4929 | McCownGordon Construction

Total Project Revenue in 2024: **\$769,189,372**

Ramin Cherafat
CEO & Chairman

Top Project: Walmart Sandhills Beef Processing Facility,
Industrial/Manufacturing, Olathe, Kansas

Top Project: State of Missouri Multi-Agency Laboratory
Campus, Health Sciences, Jefferson City, Missouri

Top Project: UMKC Healthcare Delivery and Innovation
Building, Higher Ed/Health Sciences, Kansas City, Missouri

Jeff Placek
CFO

16

SKENDER
1330 W Fulton, Chicago, IL, 60607
(312) 781-0265 | Skender

Total Project Revenue in 2024: **\$546,800,463**

Jerry Ball
President & CEO

Top Project: The Leo - 741 N Wells, Multifamily High-Rise, Chicago, IL

Top Project: Lurie Children's Schaumburg Outpatient
and Infusion Center, Healthcare, Schaumburg, IL

Top Project: Fifth City Commons, Affordable Housing, Chicago, IL

Stacy Laughlin
CFO

17

RUSSELL
4700 E. 53rd Street, Davenport, IA, 52807
(563) 459-4600 | www.russellco.com

Total Project Revenue in 2024: **\$454,000,000**

Caitlin Russell
President

Top Project: St. Louis Community College - Forest Park
Transportation Education Center, Higher Education, St. Louis, MO

Top Project: A.Y. McDonald Manufacturing
Co., Manufacturing, Dickeyville, WI

Top Project: Department of Veterans Affairs North Grand Boulevard
Dermatology and Endocrinology Clinic, Healthcare, St. Louis, MO

Jim Russell
CEO

18

PREMIER DESIGN + BUILD GROUP
1305 Busch Parkway, Buffalo Grove, IL, 60089
(847) 297-4200 | pdbgroupp.com

Total Project Revenue in 2024: **\$410,000,000**

Michael Pacini
President

Top Project: Rickenbacker Logistics Park, Phase II &
III, Multibuilding Logistics Campus, Ashville, OH

Top Project: Heathrow Scientific HQ, Build to Suit, Vernon Hills, IL

Top Project: Sumitomo Drive Technologies
Expansion, Build to Suit, Glendale Heights, IL

Ryan Keefe
Executive Vice President

PREMIER
DESIGN + BUILD GROUP®



32 TOP MIDWEST CONSTRUCTION COMPANIES

19

LEOPARDO CONSTRUCTION

5200 Prairie Stone Parkway, Hoffman Estates, IL, 60192
(847) 783-3000 | www.leopardo.com

Total Project Revenue in 2024: **\$375,043,667**

Jennifer Stanton
VP, Marketing

Top Project: Endeavor Health Elmhurst Hospital
Expansion and Renovation, Healthcare, Elmhurst, IL

Top Project: 79 W Monroe, Multifamily/Historic
Renovation & Adaptive Reuse, Chicago, IL

Top Project: City of Aurora Fire Stations #13,
#9 & #4, Ground Up, Aurora, IL



20

WEIS BUILDERS, INC.

7645 Lyndale Ave. S., Minneapolis, MN, 55423
(612) 243-5000 | www.weisbuilders.com

Total Project Revenue in 2024: **\$213,844,817**

Chad Weis
President

Top Project: 1850 Glenview, Multifamily, Glenview, Illinois

Top Project: Opportunity Crossing at 3030 Nicollet,
Affordable/Mixed-Use, Minneapolis, Minnesota

Top Project: Argenta Townhomes, Townhomes,
Inver Grove Heights, Minnesota

Rick Fenske

Business Development Vice President

21

ENCLAVE

300 23rd Ave E, West Fargo, ND, 58078
(701) 478-4300 | www.enclavecompanies.com

Total Project Revenue in 2024: **\$205,482,560**

Mike Ernst
President of Construction

22

DEVELOPMENT SOLUTIONS, INC.

121 N JEFFERSON ST, CHICAGO, IL, 60661-2306
(312) 629-2800 | www.dsi-group.com

Total Project Revenue in 2024: **\$205,000,000**

Julie Teegardin
Director of Marketing

Top Project: Ravago Americas, Design-Build, Montgomery, IL

Top Project: Namera, Life Science | Clean Room, Vernon Hills, IL

Top Project: 191 N. Wacker Amenities,
Landlord Improvement, Chicago, IL

Jacob Karamol

Owner | Managing Partner

23

BEAR CONSTRUCTION COMPANY

1501 Rohlwing Road, Rolling Meadows, IL, 60008
(847) 222-1900 | www.bearcc.com

Total Project Revenue in 2024: **\$202,349,465**

Brett Sneed
Director of Marketing

Top Project: Leyden High School, Education, Franklin Park, IL

Top Project: Prime Healthcare - St Mary
Hospital, Healthcare, Chicago, IL

Top Project: PNC Corporate Office, Tenant Interiors, Chicago, IL



24

CAPITOL CONSTRUCTION SERVICES

11051 Village Square Lane, Fishers, IN, 46038
(317) 574-5488 | www.capitolconstruct.com

Total Project Revenue in 2024: **\$200,000,000**

Jon Robinson
President

Top Project: Wawa, Convenience Store & Gas Station, Noblesville, IN

Top Project: David Yurman, Retail, Indianapolis, IN

Top Project: RT Moore, Corporate Office, Indianapolis, IN

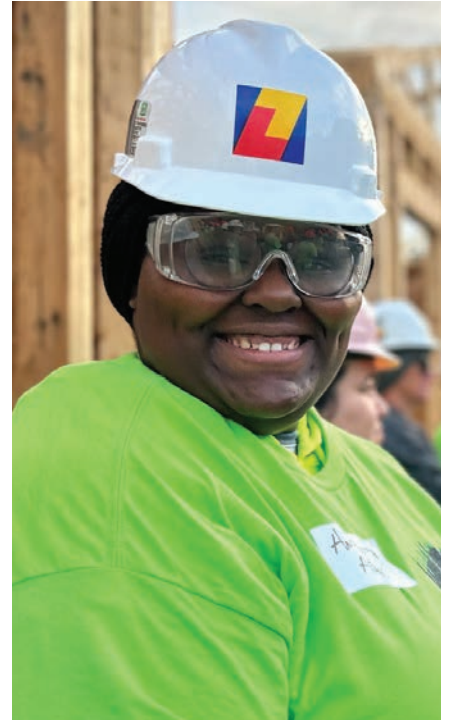
Chuck Mitchell

Executive Vice President



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HOSPITALITY
SENIOR LIVING
RECREATION
COMMUNITY
EDUCATION
AVIATION
INTERIORS



34 TOP MIDWEST CONSTRUCTION COMPANIES

25

BUILTECH SERVICES, LLC

425 N Martingale Road, Suite 1050, Schaumburg, IL, 60173
(847) 895-3700 | www.builtechllc.com

Total Project Revenue in 2024: **\$196,825,157**

Chris Noon
President & CEO

Top Project: Mundelein Apartments, Multifamily, Mundelein, IL

Top Project: QuikTrip, Automotive/C-Store, Minooka, IL

Top Project: Seasons Apartments, Multifamily, Elgin, IL

Phil Wesbury
Chief Revenue Officer



26

S. M. WILSON & CO.

2185 Hampton, Saint Louis, MO, 63139
(314) 645-9595 | www.smwilson.com

Total Project Revenue in 2024: **\$193,475,303**

Amanda Bohnert
Chief Marketing Officer

Top Project: Pattonville School District 2022 Bond
Issue, Education (K - 12), St. Louis, MO

Top Project: Edwardsville C.U.S.D. #7 Lincoln Middle School
Addition and Renovation, Education (K - 12), Edwardsville, IL

Top Project: St. Louis Community College
Master Plan, Education, St. Louis, MO

Mark Cochran
Chief Operating Officer

27

THE PETERSON COMPANY

7132 Zionsville Rd., INDIANAPOLIS, Indiana, 46220
(317) 767-1144 | thepetersonco.com

Total Project Revenue in 2024: **\$175,000,000**

Matt Brauer
Partner

Top Project: Alfa Laval BTS, Industrial Warehouse, Indianapolis, IN

Top Project: Jewel Osco, Grocery Store, St. John, Indiana

Top Project: Vikan North America HQ BTS, Office/
Industrial Headquarters, Westfield, IN

28

MERIDIAN DESIGN BUILD

9550 W. Higgins Road, Suite 400, Rosemont, IL, 60018
(847) 374-9200 | meridiandb.com

Total Project Revenue in 2024: **\$148,550,000**

Paul Chuma, Jr.
President

Top Project: RIM Logistics, Corporate Headquarters
and Logistics Facility, Bartlett, IL

Top Project: FedEx Freight Greenwood, Truck
Terminal Build-to-Suit, Greenwood, IN

Top Project: Corteva Agriscience, Cold
Storage Build-to-Suit, Anderson, IN

Howard Green
Executive Vice President



29

OLIVER / HATCHER CONSTRUCTION

27333 Meadowbrook Road, Suite 100, Novi, MI, 48377
(248) 374-1100 | www.oliverhatcher.com

Total Project Revenue in 2024: **\$148,000,000**

Jack Oliver
Vice President



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MORGAN / HARBOUR CONSTRUCTION

7510 South Madison Street, Willowbrook, IL, 60527
(630) 734-8800 | www.morganharbour.com

Total Project Revenue in 2024: **\$130,000,000**

Dan Hession
CMO / Partner

Top Project: MEISYSTEM, ground-up industrial, build-to-suit, Itasca, IL

Top Project: Anton Paar, ground-up industrial,
build-to-suit, Vernon Hills, IL

Top Project: Harvest Foods Group, ground-up, food
processing + cold storage, East Chicago, IN

Ben Warriner
CEO / Partner

TOP MIDWEST CONSTRUCTION COMPANIES 35



31

LARSON-DANIELSON CONSTRUCTION

302 Tyler Street, La Porte, IN, 46350
(219) 362-2127 | www.ldconstruction.com

Total Project Revenue in 2024: **\$116,610,730**

Brian Larson
President

Top Project: Four Winds Field Renovation, Public CMC, South Bend, IN

Top Project: Bluejay II, Spec Industrial, Valparaiso, IN

Top Project: Raclin Murphy Encore Center, Commercial, South Bend, IN

Nick Larson
Vice President

32

FLAHERTY & COLLINS

211 N Pennsylvania St #3000, Indianapolis, IN, 46204
(317) 816-9300 | flco.com

Total Project Revenue in 2024: **\$109,256,289**

Rebecca Fending
Marketing Manager

Top Project: The Franklin at 11th Street Station, Multifamily, Market Rate, Mixed-Use, Michigan City, IN

Top Project: Parade Park, Multifamily, Workforce/Senior/Affordable, Mixed-Use, Kansas City, MO

Top Project: The Mill at Ironworks Plaza, Multifamily, Market Rate, Mixed-Use, Mishawaka, IN

33

KIRCO MANIX

101 W Big Beaver Rd Ste 200, Troy, MI, 48084
(248) 354-5100 | KIRCO.com

Total Project Revenue in 2024: **\$61,000,000**

Vanessa Gregory
Director, Marketing + Brand Strategy

Top Project: Saab, Defense – Light Assembly / Office / Warehouse, Grayling Twp, MI

Top Project: Crown Distribution, Industrial / Distribution / Office, Las Vegas, NV

Top Project: ZF NORTH AMERICA, LAB / RESEARCH & DEVELOPMENT / WAREHOUSE, WASHINGTON TWP, MI

34

CORNERSTONE COMPANIES

8902 N Meridian St, Suite 205, Indianapolis, IN, 46260
(317) 841-9900 | cornerstonecompaniesinc.com

Total Project Revenue in 2024: **\$59,493,207**

Jeff Shively
Executive Vice President, Construction

Marta Rainero Birge
Owner, CMC

35

HIFFMAN NATIONAL PROJECT SERVICES

1 Oakbrook Terrace, Oakbrook Terrace, Illinois, 60181
(630) 932-1234 | www.hiffman.com

Total Project Revenue in 2024: **\$55,100,000**

Tom Murphy
Managing Director, Head of Project Services

Top Project: Amano Enzyme, Expansion, Elgin, Illinois

Top Project: Valley Equity, Spec Suites, Westmont, Illinois

Top Project: Industrial Building, Repositioning, Bridgeview, Illinois



36

TW CHICAGO

122 W 22nd Street, Oak Brook, IL, 60523
(773) 999-1513 | www.tw-chicago.com

Total Project Revenue in 2024: **\$51,000,000**

Mark Guzzino
Principal

Top Project: Amspa, Corporate Interiors, Chicago, IL

Top Project: Sierra Pacific Engineering Products, Industrial, New Construction, Aurora, IL

Top Project: Kilcoy Global Foods, Food Distribution, Showroom & Test Kitchen, Mundelein, IL





36 TOP MIDWEST CONSTRUCTION COMPANIES

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PRINCIPLE CONSTRUCTION CORP.

9450 W. Bryn Mawr Ave. Suite #120, Rosemont, IL, 60018
(847) 615-1515 | pccdb.com

Total Project Revenue in 2024: **\$46,061,223**

Mark E. Augustyn
C. O. O.

Top Project: Airport Rd., Industrial, West Dundee, IL

Top Project: Morgan Li, Industrial/Manufacturing, Chicago Heights, IL

Top Project: Alvil Lot 2, Industrial, Elgin, IL

James A. Brucato
President



39

PREMIER CONSTRUCTION & DESIGN

34975 W 12 Mile Rd, Farmington Hills, MI, 48331
(248) 324-5000 | www.premierconstruction.com

Total Project Revenue in 2024: **\$28,200,000**

David Friedman
Co-Founder, President & CEO

Top Project: Corktown Taphouse, Restaurant
/ Entertainment Venue, Detroit, MI

Top Project: Red Arrow Lofts, Multi-Family, Historic
Preservation, Adaptive Re-use, Detroit, MI

Top Project: Limbach, Office Renovation, Pontiac, MI

Jim Parrinello
Vice President

38

EDWARD ROSE BUILDING ENTERPRISE

38525 Woodward Avenue, Bloomfield Hills, MI, 48304
(248) 686-5500 | www.EdwardRose.com

Total Project Revenue in 2024: **\$42,382,810**

Mark Zrepskey
Finance Manager

Top Project: Bloomfield Hills, MI

40

R&R REALTY GROUP

1080 Jordan Creek Parkway, Suite 200 North, West Des Moines, IA, 50266
(515) 223-4500 | www.rrrealty.com

Total Project Revenue in 2024: **\$27,375,436**

Mark Rupprecht
President, R&R Realty Group

Top Project: Arcadia Redevelopment,
Redevelopment, West Des Moines, IA

Top Project: ITA Tenant Improvement, Tenant
Improvement, West Des Moines, IA

Top Project: Oakwood Haven Infrastructure, New
Construction - Residential, Urbandale, IA

Tom Rupprecht
Executive Vice President, R&R Realty
Group



41

PINNACLE CONSTRUCTION OF WISCONSIN

S74W16853 Janesville Rd, Brookfield, WI, 53150-8618
(414) 435-0250 | www.pinnaclecons.com

Total Project Revenue in 2024: **\$25,000,000**

Monika Radziszewski
Business Development Coordinator

Top Project: Ace Pickleball, Recreational, Muskego, WI

Top Project: Discount Tire, Retail, Duluth, MN

Top Project: Taco Bell, Restaurant, Kaukauna, WI

42

SUMMIT DESIGN BUILD

1036 W Fulton Market, Suite 500, Chicago, Illinois, 60607
(312) 229-4630 | summitdb.com

Total Project Revenue in 2024: **\$14,751,724**

Adam Miller
President

Top Project: Tapestry Station, Multifamily/Mixed-use, Evanston, IL

Top Project: Glen Oak Country Club - Clubhouse
Renovation, Commercial, Glen Ellyn, IL

Top Project: 537 W Drummond, Multifamily, Chicago, IL

Deanna Pegoraro
VP Corporate





CRESSY COMMERCIAL REAL ESTATE

200 N. Church Street, Suite 200, Mishawaka, IN, 46544
(574) 271-4060 | cressy.com

Total Project Revenue in 2024: \$9,922,829

Nathan Lanzen
Director of Construction

Top Project: VA Cemetery Maintenance Building, Commercial
Building Addition, Fort Custer Augusta,, Michigan

Top Project: Keurig Office and Testing Lab, Commercial
Construction, Benton Harbor, Michigan

Top Project: Grand Trunk Bank Remodel,
Commercial Remodel, Kalamazoo, Michigan





38 TOP MIDWEST OWNERS

1

EDWARD ROSE BUILDING ENTERPRISE

38525 Woodward Avenue, Bloomfield Hills, MI, 48304
(248) 686-5500 | www.EdwardRose.com

Total Portfolio Square Footage in MIDWEST in 2024: **70,691,490**

Mark Zrepskey
Finance Manager

Top Project: Bloomfield Hills, MI

| Office: 150,000
| Senior: 1,544,400
| Multifamily: 68,997,090

2

W. P. CAREY

One Manhattan West, 395 9th Ave, New York, New York, 10001
(212) 492-1100 |

Total Portfolio Square Footage in MIDWEST in 2024: **49,514,116**

| Industrial: 45,238,420
| Retail: 1,908,847
| Other: 2,366,849

3

PHOENIX INVESTORS, LLC

401 East Kilbourn Avenue, Suite 201, Milwaukee, WI, 53202
(414) 283-2600 | www.phoenixinvestors.com

Total Portfolio Square Footage in MIDWEST in 2024: **48,929,731**

Anthony Crivello
EVP | Managing Director

Top Project: LSC, Industrial Redevelopment, Warsaw, IN

Top Project: Gateway, Spec Building, Beloit, WI

Top Project: Briggs, Industrial Redevelopment, Wauwatosa, WI



| Office: 107,635
| Industrial: 48,745,916
| Retail: 11,180
| Other: 65,000

4

BLOCK REAL ESTATE SERVICES, LLC

4622 Pennsylvania Ave, Suite 700, Kansas City, MO, 64112
(816) 756-1400 | www.blockllc.com

Total Portfolio Square Footage in MIDWEST in 2024: **46,090,121**

Kenneth Block
Managing Principal

Top Project: Domain at City Center, Multifamily, Lenexa, KS

Top Project: I-80 Business Center, Industrial, Altoona, IA

Top Project: Lenexa Logisticis Centre South 8, Industrial, Lenexa, KS

Scott Cordes

Chief Operations Officer/Executive Vice President

| Office: 12,905,234
| Industrial: 22,123,258
| Retail: 1,382,703
| Multifamily: 7,835,321
| Other: 1,843,605

5

ASHLEY CAPITAL

140 East 45th Street, 17th Floor, New York, NY, 10017
(212) 755-1900 | www.ashleycapital.com

Total Portfolio Square Footage in MIDWEST in 2024: **27,116,100**

Richard Morton
Principal

Top Project: Flint Commerce Center, Industrial, Flint, MI

Top Project: Enterprise Business Park, Industrial, Sturtevant, WI

Top Project: Means Logistics Park, Industrial, Highland Park, MI

Paul Rubacha
Principal

| Office: 236,000
| Industrial: 26,880,100

6

THE INLAND REAL ESTATE GROUP OF COMPANIES, INC.

2901 Butterfield Road, Oakbrook, Illinois, 60523
(630) 218-8000 | Inlandgroup.com

Total Portfolio Square Footage in MIDWEST in 2024: **16,997,497**

Anthony Chereso
CEO & President

Top Project: Clarendale of St. Peters, Senior Housing, St. Peters, Missouri

Top Project: Clarendale of Ann Arbor, Senior Housing, Ann Arbor, Michigan

Top Project: Clarendale of Indian Lake, Senior Housing, Hendersonville, Tennessee

| Office: 1,547,554
| Industrial: 2,103,953
| Senior: 1,315,004
| Retail: 4,458,910
| Multifamily: 3,324,456
| Hotel: 471,512
| Other: 3,776,108

TOP MIDWEST OWNERS 39



CAPITAL PARTNERS MANAGEMENT

5201 Eden Ave, Suite 50, Edina, MN, 55436
(612) 431-3000 | capitalpartnersmn.com

Total Portfolio Square Footage in MIDWEST in 2024: **14,926,942**

Peter Mork
Managing Partner

Top Project: Mitchell Industrial Park,
Industrial Aquisition, Milwaukee, WI

Jason Simek
Managing Partner

Top Project: Midway Mile, Industrial Aquisition - recap, St. Paul, MN

| Industrial: 14,926,942



HSA COMMERCIAL REAL ESTATE

100 S. Wacker Drive, Suite 950, Chicago, IL, 60606
(312) 332-3555 | hsacommercial.com

Total Portfolio Square Footage in MIDWEST in 2024: **14,576,074**

| Office: 103,524
| Industrial: 13,830,203
| Other: 642,347



HUNT MIDWEST

1881 Main Street, Kansas City, MO, 64108
(816) 455-2500 | www.huntmidwest.com

Total Portfolio Square Footage in MIDWEST in 2024: **14,460,685**

Ora Reynolds
President & CEO

Top Project: Hunt Midwest Business Center
Logistics VI, Industrial, Kansas City, MO

Mike Bell
Senior Vice President

Top Project: SubTropolis 46A, Industrial, Kansas City, MO
Top Project: The Hudson, Multifamily, Kansas City, KS, KS

| Office: 22,977
| Industrial: 13,262,309
| Senior: 307,056
| Multifamily: 177,700
| Other: 690,643



BRENNAN INVESTMENT GROUP

10275 W. Higgins Road, Suite 810, Rosemont, IL, 60018
(847) 630-8722 | brennanllc.com

Total Portfolio Square Footage in MIDWEST in 2024: **11,901,162**

Michael Brennan
Chairman, Managing Principal

Top Project: Yorkbrook Business Park, Industrial, Lombard, IL

Kevin Brennan
Chief Investment Officer

Top Project: Regent O'Hare Business Center,
Industrial, Elk Grove Village, IL
Top Project: 3800 Golf Road, Industrial, Rolling Meadows, IL

| Industrial: 11,901,162



R&R REALTY GROUP

1080 Jordan Creek Parkway, Suite 200 North, West Des Moines, IA, 50266
(515) 223-4500 | www.rrrealty.com

Total Portfolio Square Footage in MIDWEST in 2024: **10,591,263**

Mark Rupprecht
President, R&R Realty Group

Top Project: Arcadia Redevelopment,
Redevelopment, West Des Moines, IA

Paul Rupprecht
Executive Vice President, R&R Realty Group

Top Project: Crescent Redevelopment,
Redevelopment, West Des Moines, IA
Top Project: Commerce Park South Warehouse IV,
New Construction - Warehouse, Papillion, NE

| Office: 3,617,336
| Industrial: 5,112,082
| Retail: 44,804
| Multifamily: 1,056,044
| Other: 760,997



VENTURE ONE REAL ESTATE

9500 West Bryn Mawr Ave, STE 340, Rosemont, IL, 60018
(847) 243-4300 | www.ventureonere.com

Total Portfolio Square Footage in MIDWEST in 2024: **10,580,253**

Matt Goode
Managing Partner - Acquisitions

Top Project: VK Industrial VII, LP, Industrial, Chicago MSA, IL
Top Project: VK Industrial VI, LP, Industrial, Chicago MSA, IL
Top Project: G&I X UL & ISF Portfolio JV, LLC, Industrial,
Chicago MSA & Southeast Wisconsin, IL & WI

| Industrial: 10,580,253





40 TOP MIDWEST OWNERS



BEZTAK

31731 Northwestern Hwy, Ste. 250W, Farmington Hills, MI, 48334
(248) 855-5400 | www.beztak.com

Total Portfolio Square Footage in MIDWEST in 2024: 10,101,572



DIETZ PROPERTY GROUP

2075 W. Big Beaver Rd, Ste. 100, Troy, MI, 48084
(248) 341-3999 | dietzpropertygroup.com

Total Portfolio Square Footage in MIDWEST in 2024: 8,597,752

Carly Dietz
CEO

Top Project: TimberLake/Stonehedge Portfolio,
Acquisition, East Lansing, Michigan

Top Project: Cricket Ridge Apartments, Acquisition, Holt, Michigan

Top Project: The Union at Eastgate, Acquisition, Cincinnati, Ohio

Office: 413,500
Multifamily: 8,184,252



BLOCK & COMPANY, INC., REALTORS

605 W. 47th Street, Suite 200, Kansas City, Missouri, 64112
(816) 753-6000 | www.blockandco.com

Total Portfolio Square Footage in MIDWEST in 2024: 8,105,000

David Block
President | Principal

Office: 160,000
Industrial: 100,000
Retail: 7,625,000
Multifamily: 80,000
Hotel: 140,000



FLAHERTY & COLLINS

211 N Pennsylvania St #3000, Indianapolis, IN, 46204
(317) 816-9300 | flco.com

Total Portfolio Square Footage in MIDWEST in 2024: 7,964,316

Rebecca Fending
Marketing Manager

Top Project: The Franklin at 11th Street Station, Multifamily
Housing, Market Rate, Mixed-Use, Michigan City, IN

Top Project: The Marquee at Cedar Lee, Multifamily Housing,
Market Rate, Mixed-Use, Cleveland Heights, OH

Top Project: The Mill at Ironworks Plaza, Multifamily
Housing, Market Rate, Mixed-Use, Mishawaka, IN

Retail: 211,334
Multifamily: 7,752,982



REGENCY PROPERTIES

380 N. Cross Pointe Boulevard, Evansville, IN, 47715
(812) 424-9200 | regency-prop.com

Total Portfolio Square Footage in MIDWEST in 2024: 6,537,077

Jessica Wildeman
Vice President of Lease Administration

Top Project: Muncie Towne Plaza, Retail, Muncie, IN

Top Project: Eaton Plaza, Retail, Eaton, OH

Top Project: Huck Finn Shopping Center, Retail, Hannibal, MO

Jamie Edmonson
Senior Vice President and Chief
Operating Officer

Retail: 4,243,077
Other: 2,294,000



IDI LOGISTICS

1197 Peachtree St NE, Suite 600, GA, 30361
(404) 479-4000 | IDI Logistics

Total Portfolio Square Footage in MIDWEST in 2024: 6,406,009

Tim Moore
Senior Vice President - Central Region

Top Project: Airport Logistics West, Warehouse, Louisville, KY

Top Project: Rock Run Crossings, Warehouse, Joliet, IL

Top Project: Lakeland Logistics Center, Warehouse, Burlington, KY

Bob Stephens
Market Officer

Industrial: 6,406,009



NEYER PROPERTIES

2135 Dana Ave, Cincinnati, OH, 45207
(513) 563-7555 | Neyer Properties

Total Portfolio Square Footage in MIDWEST in 2024: 6,341,200

Dan Neyer
President / CEO

Chris Dobrozsi
Executive Vice President, Development

- | Office: 1,445,000
- | Industrial: 2,785,000
- | Retail: 288,200
- | Multifamily: 505,000
- | Hotel: 193,000
- | Other: 1,125,000

Top Project: Interstate Batteries, Industrial, Columbus, OH

Top Project: Montgomery Quarter, Mixed-Use, Montgomery, OH

Top Project: The Baldwin Offices, Office, Cincinnati, OH



ZELLER

401 N Michigan Ave, Suite 700, Chicago, IL, 60611
(312) 640-7600 | www.zeller.us

Total Portfolio Square Footage in MIDWEST in 2024: 5,715,970

Christopher Baker
CEO

Sam Zeller
COO

- | Office: 5,715,970



CLEAR HEIGHT PROPERTIES

2625 Butterfield Rd., Oak Brook, IL, 60523
(312) 263-1655 | www.clearheight.com

Total Portfolio Square Footage in MIDWEST in 2024: 5,500,000

Dominic Sergi
CEO and Co-Founder

- | Industrial: 5,500,000



FRIEDMAN PROPERTIES

350 N. Clark, Suite 400, Chicago, Illinois, 60654
(312) 644-1100 | friedmanproperties.com

Total Portfolio Square Footage in MIDWEST in 2024: 5,150,000

Albert Friedman
CEO & Chairman

Brian Chernett
VP - Leasing & Aquisitions

- | Office: 2,000,000
- | Retail: 750,000
- | Multifamily: 600,000
- | Hotel: 1,500,000
- | Other: 300,000



HAYMAN COMPANY

29100 Northwestern Hwy., Suite 410, Southfield, MI, 48034
(248) 879-7777 | Hayman Company

Total Portfolio Square Footage in MIDWEST in 2024: 4,314,437

Andrew Hayman
President

Kristen Diamond
VP of Multifamily Management

- | Office: 1,209,398
- | Industrial: 833,023
- | Retail: 113,800
- | Multifamily: 2,158,216

Top Project: Reserve Square, Multifamily, Cleveland, Ohio

Top Project: Reserve Square, Commercial, Cleveland, Ohio

Top Project: CityScope Flats, Multifamily, Fort Wayne, IN



KBS

800 Newport Center Drive, Newport Beach, CA, 92660
(949) 417-6500 | www.kbs.com

Total Portfolio Square Footage in MIDWEST in 2024: 4,111,427

Chuck Schreiber
Chairman & President

Marc DeLuca
CEO and Regional President, Eastern U.S.

- | Office: 3,857,899
- | Retail: 253,528

Top Project: Park Place Village, Mixed-use, Leawood, KS



42 TOP MIDWEST OWNERS



DRAPER AND KRAMER, INCORPORATED

55 E. Monroe St., Suite 3900, Chicago, IL, 60603
(312) 346-8600 | draperandkramer.com

Total Portfolio Square Footage in MIDWEST in 2024: 3,646,000

Todd Bancroft
President and Chief Executive Officer

Blas Puzon
Chief Investment Officer

- | Senior: 236,000
- | Retail: 210,000
- | Multifamily: 3,200,000

Top Project: Tempo Nine Mile, Multifamily, Aurora, CO

Top Project: DK Riata, Multifamily, Austin, TX

Top Project: The Wright, Multifamily, Centennial, CO



BURTON-KATZMAN

30100 Telegraph Road, Suite 366, Bingham Farms, MI, 48025
(248) 399-9999 | burton-katzman.com

Total Portfolio Square Footage in MIDWEST in 2024: 3,429,580

Peter Burton
Principal/Partner

- | Office: 179,941
- | Industrial: 294,755
- | Retail: 181,506
- | Other: 2,773,378



RIVERSIDE INVESTMENT & DEVELOPMENT

150 North Riverside Plaza, Chicago, Illinois, 60606
(312) 788-1800 | riversideid.com

Total Portfolio Square Footage in MIDWEST in 2024: 2,836,601

Anthony Scacco
President

Top Project: Queensbridge Collective, Mixed-Use, Charlotte, North Carolina

Top Project: 1900 Lawrence Drive, Office, Denver, Colorado

Top Project: 3210 South Canal Street, Office, Chicago, Illinois

- | Office: 2,712,604
- | Retail: 23,267
- | Multifamily: 100,730



THE BROADBENT COMPANY

117 East Washington Street, Suite 300, Indianapolis, IN, 46204
(317) 237-2900 | BROADBENTCOMPANY.COM

Total Portfolio Square Footage in MIDWEST in 2024: 2,371,206

JOSH BROADBENT
COO

Top Project: GREYHOUND PLAZA, RETAIL, CARMEL, INDIANA

Top Project: FASHION MALL COMMONS, RETAIL, INDIANAPOLIS, INDIANA

Top Project: CLEARWATER CROSSING, RETAIL, INDIANAPOLIS, INDIANA

BRIAN BROADBENT
COO

- | Office: 61,596
- | Retail: 2,309,610



NEWCASTLE PROPERTIES

1030 West Higgins, Park Ridge, IL, 60068
(847) 687-0006 | newcastleproperties.com

Total Portfolio Square Footage in MIDWEST in 2024: 2,130,000

Michael Horne
Senior Vice President

Top Project: Eastgate Crossing, Shopping Center, Naperville, IL

Top Project: Dempster Plaza, Shopping Center, Niles, IL

- | Retail: 1,900,000
- | Multifamily: 70,000
- | Hotel: 160,000



FRAUENSHUH COMMERCIAL REAL ESTATE

7101 West 78th Street, Minneapolis, MN, 55439
(952) 829-3480 | frauenshuh.com

Total Portfolio Square Footage in MIDWEST in 2024: 1,665,635

Lisa Beaubien
Executive Assistant

- | Office: 1,549,211
- | Retail: 116,424



33

MSP COMMERCIAL

6436 Penn Ave S, Richfield, MN, 55423
(651) 287-8888 | MSP Commercial

Total Portfolio Square Footage in MIDWEST in 2024: 1,318,158

Rob Loftus

Vice President

Top Project: Centre Pointe Medical, Medical Office, Roseville, Minnesota

Top Project: Elm Creek Medical Plaza, Medical Office, Maple Grove, Minnesota

Office: 9,300

Industrial: 273,100

Retail: 106,724

Other: 929,034

34

DAVIS

33 S 6th Street, Suite 4650, Minneapolis, MN, 55402
(612) 338-4000 | davisbre.com

Total Portfolio Square Footage in MIDWEST in 2024: 1,250,000

Mark Davis

CEO | Managing Principal

Michael Sharpe

Principal

Top Project: WestHealth, MOB, Plymouth, MN

Top Project: Lakeville Specialty Center, MOB, Lakeville, MN

Top Project: Eagan Specialty Center, MOB, Eagan, MN

Other: 1,250,000

Davis

35

SENTINEL NET LEASE

5940 S Rainbow Blvd Ste 400 15158, Las Vegas, Nevada, 89118-2507
(410) 205-9580 | www.sentinelnetlease.com

Total Portfolio Square Footage in MIDWEST in 2024: 1,011,949

Laura Nguyen

Vice President of Investor Relations

Top Project: Juice Plus+ Headquarters, Office, Collierville, Tennessee

Top Project: LA Fitness Portfolio, Retail, Columbus, OH

Top Project: Merative, Office, Heartland, Wisconsin

Office: 757,669

Retail: 254,280

 SENTINEL NET LEASE

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SANSONE GROUP

120 South Central Avenue, Suite 500, Clayton, MO, 63105
(314) 727-6664 | www.sansonegroup.com

Total Portfolio Square Footage in MIDWEST in 2024: 956,534

John Benoist

Chief Operating Officer

Top Project: Shoppes at Sun, Retail, Sunset Hills, MO

Retail: 956,534





44 TOP MIDWEST FINANCIAL INTERMEDIARIES

1

CBRE | VALUATION & ADVISORY SERVICES

321 N. Clark St., 34th Floor, Chicago, IL, 60654
(314) 655-5825 | www.cbre.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$6,000,000,000**

John Konrath, MAI
Managing Director



2

DRAPER AND KRAMER, INCORPORATED

55 E. Monroe St., Suite 3900, Chicago, IL, 60603
(312) 346-8600 | draperandkramer.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$2,500,000,000**

Bill Barry
Senior Vice President, Commercial
Finance Group

Bill Stewart
Senior Vice President, Commercial
Finance Group

3

NORTHMARQ

3500 American Blvd West, Suite 500, Minneapolis, MN, 55431
(952) 356-0100 | northmarq.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$1,869,209,337**

Patrick S. Minea
EVP/Regional Managing Director

Daniel Trebil
EVP/Regional Managing Director

Top Project: Luxury Multifamily, 379 Units, Omaha, NE

Top Project: Midrise Apartments, 303 Units, Golden Valley, MN

Top Project: Bourbon Storage, 108 acres, Shelby County, KY



4

DISTRICT CAPITAL LLC

42 Watson Street, Detroit, MI, 48201
(313) 241-9200 | www.districtcapital.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$1,240,000,000**

Kevin Kovachevich
Principal

James Leonard
Managing Director

Top Project: 4500,000SF New Construction,
Industrial, Metro Detroit, Michigan

Top Project: Bridge-to-Agency, Senior Living Facility, Sharpsburg, GA

Top Project: Life Company Bridge, Self Storage, Livonia, Michigan

5

BERNARD FINANCIAL GROUP

20700 Civic Center Drive, Ste 240, Southfield, MI, 48076
(248) 799-9200 | bernardfinancial.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$916,000,000**

Joshua Bernard
Principal

Adam Ferguson
Principal

Top Project: Luxury Hotel Detroit, Hospitality, Detroit, MI

Top Project: Midwest Multi-Family Portfolio,
Multi-Family, Various, Multiple

Top Project: Suburban Office, Office, Southfield, MI

6

SF CAPITAL

34975 W Twelve Mile Rd, Farmington Hills, MI, 48331
(248) 537-2000 | sfcapitalgroup.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$344,757,723**

Matt Shane
Principal

Top Project: 45145 W 12 Mile Road, Industrial, Novi, MI

Top Project: Two Property Assisted Living
Portfolio, Assisted Living, Cincinnati, OH

Top Project: Signature Wafer & Chocolate
Company, Industrial, Ripon, WI





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Debt + Equity | Investment Sales | Loan Servicing | Fund Management



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TOP MIDWEST FINANCIAL INTERMEDIARIES



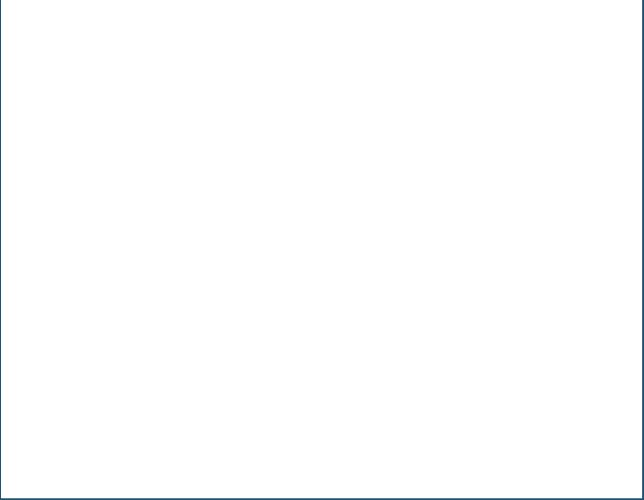
CUSHMAN & WAKEFIELD

225 W. Wacker Dr., Suite 3000, Chicago, Illinois, 60606
(312) 470-1800 | Cushman & Wakefield

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$264,000,000**

Bailey Webb

Jeremy Barewin



TOP MIDWEST DIRECT LENDERS 47



WALKER & DUNLOP

7272 Wisconsin Avenue, Suite 1300, Bethesda, MD, 20814
(301) 215-5500 | www.walkerdunlop.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$5,678,444,844**



ASSOCIATED BANK

525 West Monroe Street, Chicago, IL, 60661
(847) 544-4645 | www.AssociatedBank.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$2,400,000,000**

Greg Warsek
EVP, Group Leader Commercial Real Estate



PACE LOAN GROUP

800 LASALLE AVE, SUITE 1650, Minneapolis, Minnesota, 55402
(612) 355-2672 | paceloangroup.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$1,033,201,350**

Rafi Golberstein
Chief Executive Officer

Bali Kumar
Chief Operating Officer

Top Project: Gateway Studios, Production Studio, St. Louis, Missouri

Top Project: Culver City Office, Office, Los Angeles, California

Top Project: The Stella, Multifamily, St. Paul, Minnesota



NUVEEN GREEN CAPITAL

19 Old Kings Highway South, Darien, CT, 06820
(203) 875-9500 | www.nuveen.com/greencapital

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$168,000,000**

Christopher Ellis
Senior Director of Originations

Top Project: 133 West Market St – Hotel Bourré
Bonne, New Construction, Louisville, KY

Top Project: The Guild, New Construction, Columbus, OH

Top Project: Summer Pointe Village, New Construction, Summerfield, FL



PACE EQUITY

555 E Wells St, Suite 1510, Milwaukee, Wisconsin, 53202
(336) 494-5185 | PACE-Equity.com

Total Dollar Amount Arranged and Financed in the Midwest in 2024: **\$64,749,859**

PACE Equity
learnmore@pace-equity.com

Top Project: Cloverland Park Senior Living, \$10.7 Million
Recapitalization of Senior/Assisted Living Facility, Brentwood, TN

Top Project: Temple Apartments, \$7.4 Million C-PACE
Financing for Multifamily Redevelopment, St. Louis, MO

Top Project: Extra Space Storage, \$3 Million C-PACE
Financing for Industrial Building, Chicago, IL



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TOP MIDWEST PROPERTY MANAGEMENT FIRMS

1

CBRE | PROPERTY MANAGEMENT

321 N Clark St, Suite 3400, Chicago, IL, 60654
314-655-5825 | www.cbre.com

Total Square Footage Owned and Managed in Midwest in 2024: **710,618,294**

Jeff Venable
Managing Director

| Other: 710,618,294



2

CUSHMAN & WAKEFIELD

225 W. Wacker Dr., Suite 3000, Chicago, Illinois, 60606
312-470-1800 | www.cushmanwakefield.com

Total Square Footage Owned and Managed in Midwest in 2024: **305,023,000**

Dan Pufunt
Executive Managing Director

| Office: 86,050,000
| Industrial: 206,053,000
| Retail: 8,210,000
| Hotel: 110,000
| Other: 4,600,000

3

COLLIERS

1110 North Glebe Road, Suite 610, Arlington, VA, 22201
703-394-4888 | Colliers.com

Total Square Footage Owned and Managed in Midwest in 2024: **209,094,030**

Jason Meidhof
Vice President, Head of Marketing and Communications

Jacqui Tickyj
Senior Strategic Operations Manager
| REMS US

| Office: 53,173,699
| Industrial: 138,766,533
| Retail: 10,979,231
| Multifamily: 299,612
| Other: 5,874,955

Top Project: 30 West Monroe, Office, Chicago, IL

Top Project: US Bank Center, Office, Minneapolis, MN

Top Project: 2940 Highland Ave, Industrial, Cincinnati, OH



4

NEWMARK

125 Park Ave, New York, NY, 10017
212-372-2000 | nmrk.com

Total Square Footage Owned and Managed in Midwest in 2024: **88,128,753**

| Office: 23,882,500
| Industrial: 40,810,819
| Retail: 1,968,017
| Other: 21,467,417

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HIFFMAN NATIONAL

1 Oakbrook Terrace, Oakbrook Terrace, Illinois, 60181
630-932-1234 | www.hiffman.com

Total Square Footage Owned and Managed in Midwest in 2024: **76,824,000**

Carrie Szarzynski
Executive Managing Director and Shareholder

John Heiberger
President and Chief Executive Officer

| Office: 5,874,000
| Industrial: 66,500,000
| Retail: 3,580,000
| Other: 870,000

Top Project: Westwood of Lisle, Office, Lisle, Illinois

Top Project: 1237 W Division, Two-Story Industrial, Chicago, Illinois

Top Project: 905 Belle Lane, Industrial, Bolingbrook, Illinois



6

EDWARD ROSE BUILDING ENTERPRISE

38525 Woodward Avenue, Bloomfield Hills, MI, 48304
248-686-5500 | www.EdwardRose.com

Total Square Footage Owned and Managed in Midwest in 2024: **70,691,490**

Mark Zrepskey
Finance Manager

Top Project: Bloomfield Hills, MI

| Office: 150,000
| Senior Housing: 1,544,400
| Multifamily: 68,997,090



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hiffman.com



50 TOP MIDWEST PROPERTY MANAGEMENT FIRMS

7

AVISON YOUNG

One South Wacker Drive, Suite 3000, Chicago, IL, 60606
312-957-7600 | avisonyoung.us

Total Square Footage Owned and Managed in Midwest in 2024: **61,292,910**

Randel Waites

Principal and Executive Managing
Director, Real Estate Management
Services

Sean Kehoe

Associate Director, Real Estate
Management Services

| Office: 15,174,495
| Industrial: 15,057,230
| Retail: 16,152,296
| Multifamily: 25,086
| Other: 14,883,803

Top Project: 500 West Monroe Street, Office, Chicago, Illinois

Top Project: Silos at Sanders Farm, Industrial, Merrillville, Indiana

Top Project: Williamsburg Marketplace &
Outlets, Retail, Williamsburg, Iowa

AVISON
YOUNG

8

TCN WORLDWIDE

224 West Campbell Road, #466, Richardson, Texas, 75080
972-769-8701 | www.tcnworldwide.com

Total Square Footage Owned and Managed in Midwest in 2024: **58,552,739**

Ross Ford

President & CEO

| Office: 15,809,239
| Industrial: 30,447,423
| Retail: 9,953,965
| Multifamily: 1,756,582
| Other: 585,530

TCN
WORLDWIDE
REAL ESTATE SERVICES

9

PHOENIX INVESTORS, LLC

401 East Kilbourn Avenue, Suite 201, Milwaukee, WI, 53202
414-283-2600 | www.phoenixinvestors.com

Total Square Footage Owned and Managed in Midwest in 2024: **48,929,731**

Anthony Crivello

EVP | Managing Director

Top Project: LSC, Industrial Redevelopment, Warsaw, IN

Top Project: Gateway, Spec Building, Beloit, WI

Top Project: Briggs, Industrial Redevelopment, Wauwatosa, WI


P H O E N I X
I N V E S T O R S
Opportunity. Execution. Value Creation.

| Office: 107,635
| Industrial: 48,745,916
| Retail: 11,180
| Other: 65,000

10

BLOCK REAL ESTATE SERVICES, LLC

4622 Pennsylvania Ave, Suite 700, Kansas City, MO, 64112
816-756-1400 | www.blockllc.com

Total Square Footage Owned and Managed in Midwest in 2024: **46,090,121**

Kenneth Block

Managing Principal

Top Project: Domain at City Center, Multifamily, Lenexa, KS

Top Project: Lenexa Logistics Centre South -
Building 8, Industrial, Lenexa, KS

Top Project: I-80 Business Center, Industrial, Altoona, IA

Scott Cordes

Chief Operation Officer/Executive Vice
President

| Office: 12,905,234
| Industrial: 22,123,258
| Retail: 1,382,703
| Multifamily: 7,835,321
| Other: 1,843,605

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TRANSWESTERN REAL ESTATE SERVICES

200 W Madison, 12th Floor, Chicago, IL, 60606
312-881-7000 | transwestern.com

Total Square Footage Owned and Managed in Midwest in 2024: **39,752,058**

Bonnie Boden

Executive Vice President - Midwest
Asset Services Operations

Top Project: Accenture Tower - 500 West
Madison Street, Office, Chicago, IL

Top Project: Michigan Plaza — 205/225 North
Michigan Avenue, Office, Chicago, IL

Top Project: Dayton's Project - 700 Nicollet
Mall, Office, Minneapolis, MN

Micah Larmie

Managing Executive Vice President -
Midwest & Carolinas Asset Services

| Office: 31,437,311
| Industrial: 4,371,043
| Retail: 1,419,879
| Other: 2,523,825

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NAI FARBMAN

31700 Middlebelt Road, Southfield, MI, 48034
248-353-0500 | NAI Farbman

Total Square Footage Owned and Managed in Midwest in 2024: **35,500,000**

Andrew Farbman

Chief Executive Officer

Top Project: Bingham Office Center, Office, Bingham Farms, MI

Top Project: 1200 Sixth Street, Office, Detroit, MI

Top Project: Fifth Third Center, Office, Cleveland, OH

Andy Gutman

President

| Office: 17,000,000
| Industrial: 5,000,000
| Retail: 7,000,000
| Multifamily: 6,000,000
| Other: 500,000

NAI Farbman | 
MIDWEST EXPERTISE, GLOBAL REACH.

TOP MIDWEST PROPERTY MANAGEMENT FIRMS 51



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MID-AMERICA REAL ESTATE

Locations in Illinois, Michigan, Minnesota, Wisconsin, Oak Brook Terrace, Illinois, 60181
630-943-7327 | midamericagrp.com

Total Square Footage Owned and Managed in Midwest in 2024: **34,180,968**

Dick Spinell
Principal / Managing Broker

Jim Vaillancourt
Principal - Asset/Property Management

| Retail: 34,180,968

Top Project: Algonquin Commons, Algonquin, IL

Top Project: Plymouth Towne Center, Plymouth, MI

Top Project: Shops at Fox River, Waukesha, WI



MID-AMERICA®

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FRIEDMAN REAL ESTATE

34975 W Twelve Mile Rd, Farmington Hills, MI, 48331
248-848-4174 | Friedman Real Estate

Total Square Footage Owned and Managed in Midwest in 2024: **32,448,287**

Jonathan Zacharias
COO

Scott Shefman
President

| Office: 10,794,922
| Industrial: 3,267,124
| Retail: 4,096,733
| Multifamily: 12,811,539
| Other: 1,477,969

Top Project: Troy Technology Park, Property Management, Troy, Michigan

Top Project: 500 Renaissance Center, Property Management/Leasing, Detroit, Michigan

Top Project: City View Apartments, Property Management/Leasing, Lansing, Michigan



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BEZTAK

31731 Northwestern Hwy, Ste. 250W, Farmington Hills, MI, 48334
248-855-5400 | www.beztak.com

Total Square Footage Owned and Managed in Midwest in 2024: **28,989,937**



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ASHLEY CAPITAL

140 E. 45th Street, New York, NY, 10017
212-755-1900 | www.ashleycapital.com

Total Square Footage Owned and Managed in Midwest in 2024: **27,116,100**

Richard Morton
Principal

Paul Rubacha
Principal

| Office: 236,000
| Industrial: 26,880,100

Top Project: Flint Commerce Center, Industrial, Flint, MI

Top Project: Enterprise Business Park, Industrial, Sturtevant, WI

Top Project: Means Logistics Park, Industrial, Highland Park, MI

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KESSINGER HUNTER & COMPANY

2600 Grand Boulevard, Suite 700, Kansas City, MO, 64108
816-842-2690 | www.kessingerhunter.com

Total Square Footage Owned and Managed in Midwest in 2024: **25,321,937**

Ryan Schmidt
Chief Operating Officer

John DeHardt
Managing Principal

| Office: 5,368,300
| Industrial: 16,875,137
| Retail: 1,597,300
| Multifamily: 16,200
| Hotel: 1,300,000
| Other: 165,000

Top Project: 7045 College Boulevard, Office Building, Overland Park, KS

Top Project: 2300 Main, Office Building, Kansas City, MO



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HSA COMMERCIAL REAL ESTATE

100 S. Wacker Drive, Suite 950, Chicago, IL, 60606
312-332-3555 | hsacommercial.com

Total Square Footage Owned and Managed in Midwest in 2024: **18,351,977**

| Office: 336,408
| Industrial: 15,437,564
| Retail: 1,153,393
| Other: 1,424,612





52 TOP MIDWEST PROPERTY MANAGEMENT FIRMS

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CENTERPOINT PROPERTIES

1808 Swift Drive #A, Oak Brook, IL. 60523, Oak Brook, IL, 60523
630-586-8000 | www.centerPoint.com

Total Square Footage Owned and Managed in Midwest in 2024: **18,168,295**

Jeff Thornton

Executive Vice President, Head of Central Region

Danielle Radtke

Senior Vice President, Central Region Asset Management

| Industrial: 18,168,295

Top Project: 977k SF Warehouse Lease-up to RJW, Spec Development Full-Building Lease, Joliet, IL

Top Project: 990k SF Distribution Center Lease to Saddle Creek, Spec Development Full-Building Lease, Joliet, IL

Top Project: 12-Year Renewal to Saddle Creek at 2550 Logistics Dr., Renewal Lease, Joliet, IL

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FOUNDERS 3 REAL ESTATE SERVICES

13400 Bishops Lane, Suite 190, Brookfield, Wisconsin, 53005
414-271-1111 | wwwFOUNDERS3.com

Total Square Footage Owned and Managed in Midwest in 2024: **17,878,600**

David Behnke

CEO

Top Project: Alta Apartments, Apartments, Pewaukee, WI

Top Project: Titletown, Mixed-Use: Commercial, Apartments, Condos, Green Bay, WI

Top Project: Reefpoint Marina, Marina, Racine, WI

John Matheson

President

| Office: 2,435,900
| Industrial: 804,600
| Retail: 495,700
| Multifamily: 8,156,900
| Other: 5,985,500

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THE INLAND REAL ESTATE GROUP, LLC

2901 Butterfield Road, Oakbrook, Illinois, 60523
630-218-8000 | Inlandgroup.com

Total Square Footage Owned and Managed in Midwest in 2024: **16,997,497**

Anthony Chereso

CEO & President

Niall Byrne

President - Inland Investment Real Estate Services

| Office: 1,547,554
| Industrial: 2,103,953
| Senior Housing: 1,315,004
| Retail: 4,458,910
| Multifamily: 3,324,456
| Hotel: 471,512
| Other: 3,776,108

Top Project: Clarendale of St. Peters, Senior Housing, St. Peters, Missouri

Top Project: Clarendale of Ann Arbor, Senior Housing, Ann Arbor, Michigan

Top Project: Clarendale of Indian Lake, Senior Housing, Hendersonville, Tennessee

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TOWNE PROPERTIES

1055 Saint Paul Place, Cincinnati, OH, 45202
513-391-8696 | towneproperties.com

Total Square Footage Owned and Managed in Midwest in 2024: **15,087,601**

Kelsey Mueller

Corporate Brand Marketing

ANNE BAUM

ANNEBAUM@TOWNEPROPERTIES.COM

| Office: 244,400
| Retail: 412,760
| Multifamily: 14,430,441

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NAI DESCO

8112 Maryland Ave, St. Louis, Missouri, 63105
314-994-2330 | NAI Desco

Total Square Footage Owned and Managed in Midwest in 2024: **14,160,000**

Katie Hardiman

Vice President of Property Management

| Office: 475,000
| Industrial: 13,000,000
| Retail: 685,000

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CAPITAL PARTNERS MANAGEMENT

5201 Eden Ave, Suite 50, Edina, MN, 55436
612-431-3000 | capitalpartnersmn.com

Total Square Footage Owned and Managed in Midwest in 2024: **13,679,531**

Peter Mork

Managing Partner

Top Project: MSP Midway Mile, St. Paul, MN

Jason Simek

Managing Partner

| Industrial: 13,679,531

TOP MIDWEST PROPERTY MANAGEMENT FIRMS 53



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RYAN COMPANIES US, INC.

533 South 3rd St #100, Minneapolis, Minnesota, 55415
612-492-4000 | www.ryancompanies.com

Total Square Footage Owned and Managed in Midwest in 2024: **13,326,256**

Erica Dao
Director of Public Relations

Top Project: City Center, Office/Retail, Minneapolis, MN

Top Project: 901 Marquette, Office, Minneapolis, MN

Top Project: Capital Square, Office, Des Moines, Iowa

| Office: 6,508,819
| Industrial: 5,364,454
| Retail: 341,012
| Other: 1,111,971

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FLAHERTY & COLLINS

211 N Pennsylvania St #3000, Indianapolis, Indiana, 46204
317-816-9300 | flco.com

Total Square Footage Owned and Managed in Midwest in 2024: **12,855,735**

Rebecca Fending
Marketing Manager

Top Project: The Franklin at 11th Street Station, Multifamily Housing, Market Rate, Mixed-Use, Michigan City, Indiana

Top Project: ONE at the Peninsula, Multifamily Housing, Market Rate, Mixed-Use, Columbus, Ohio

Top Project: The Marquee at Cedar Lee, Multifamily Housing, Market Rate, Mixed-Use, Cleveland Heights, Ohio

| Senior Housing: 449,676
| Retail: 291,046
| Multifamily: 12,115,013

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R&R REALTY GROUP

1080 Jordan Creek Parkway, Suite 200 North, West Des Moines, IA, 50266
515-223-4500 | www.rrrealty.com

Total Square Footage Owned and Managed in Midwest in 2024: **12,663,272**

Mark Rupprecht
President, R&R Realty Group

Top Project: Country Club Office Plaza, Office, West Des Moines, IA

Top Project: Three Fountains Office Park, Office, West Des Moines, IA

Top Project: Aurora Business Park, Flex, Urbandale, IA

Joe Price
President, Management Professionals, Inc.

| Office: 5,076,914
| Industrial: 5,112,082
| Retail: 294,170
| Multifamily: 1,080,044
| Other: 1,100,062



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HUNT MIDWEST

1881 Main Street, Kansas City, MO, 64108
816-455-2500 | www.huntmidwest.com

Total Square Footage Owned and Managed in Midwest in 2024: **12,510,446**

Ora Reynolds
President & CEO

Top Project: Hunt Midwest Business Center Logistics VI, Industrial, Kansas City, MO

Top Project: SubTropolis 46A, Industrial, Kansas City, MO

Top Project: The Hudson, Multifamily, Kansas City, KS, KS

Mike Bell
Senior Vice President

| Office: 22,977
| Industrial: 12,487,469

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SIGNATURE ASSOCIATES

One Towne Square, Suite 1200, Southfield, MI, 48076
248-948-9000 | www.signatureassociates.com

Total Square Footage Owned and Managed in Midwest in 2024: **12,237,737**

Steve Gordon
President

Top Project: Detroit Building Authority, Property Management & Disposition, Detroit, MI

Top Project: Consolidated Properties, Industrial Portfolio, Livonia, Plymouth, Novi & Troy, MI

Top Project: Covenant Healthcare Portfolio, Healthcare Management, Saginaw, MI

John Hamburger
Senior Vice President

| Office: 1,896,685
| Industrial: 5,078,316
| Retail: 4,859,840
| Multifamily: 67,384
| Other: 335,512



SIGNATURE ASSOCIATES
KNOW SIGNATURE | KNOW RESULTS

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CORNERSTONE COMPANIES

8902 N Meridian St, Suite 205, Indianapolis, IN, 46260
317-841-9900 | cornerstonecompaniesinc.com

Total Square Footage Owned and Managed in Midwest in 2024: **11,981,374**

Gretchen Mensch, CPM
Chief Operating Officer and EVP, Property Management

| Other: 11,981,374



54 TOP MIDWEST PROPERTY MANAGEMENT FIRMS

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VENTURE ONE REAL ESTATE

9500 West Bryn Mawr Ave, STE 340, Rosemont, IL, 60018
847-243-4300 | www.ventureonere.com

Total Square Footage Owned and Managed in Midwest in 2024: **10,580,253**

Matt Goode
Managing Partner - Acquisitions

Top Project: VK Industrial VII, LP, Industrial, Chicago MSA, IL

Top Project: VK Industrial VI, LP, Industrial, Chicago MSA, IL

Top Project: G&I X UL & ISF Portfolio JV, LLC, Industrial,
Chicago MSA & Southeast Wisconsin, IL & WI

| Industrial: 10,580,253

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SELDIN COMPANY

2840 S. 123rd Court, Omaha, NE, 68114
402-333-7373 | www.seldin.com

Total Square Footage Owned and Managed in Midwest in 2024: **10,223,442**

Michele Nathaniels
President

Top Project: Square Apartments, Multifamily
New Development, Omaha, NE

Alicia Clark
CEO, Seldin, LLC

Top Project: Davis Ridge at Highlander,
Multifamily New Development, Omaha, NE

Top Project: Gretna Landing, Multifamily New Development, Gretna, NE

| Multifamily: 10,223,442



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INVESTORS REALTY, INC.

12500 I Street, Ste 160, Omaha, Ne, 68137
402-330-8000 | www.investorsomaha.com

Total Square Footage Owned and Managed in Midwest in 2024: **8,875,108**

Ryan Zabrowski, CCIM, SIOR, CRE
President, Broker

Laura Hansen, CPM
Vice President of Operations

| Office: 1,418,278
| Industrial: 4,215,949
| Retail: 2,575,485
| Other: 665,396



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DOMINION REALTY SERVICES

30100 Telegraph Road, Suite 366, Bingham Farms, MI, 48025
248-399-9999 | www.dominionra.com

Total Square Footage Owned and Managed in Midwest in 2024: **8,750,463**

Matt Orsargos
Senior Vice-President of Asset
Management

| Office: 824,430
| Industrial: 4,293,731
| Retail: 428,345
| Other: 3,203,957

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WANGARD PARTNERS

1200 North Mayfair Rd, Suite 410, Milwaukee, WI, 53226
414-777-1200 | www.wangard.com

Total Square Footage Owned and Managed in Midwest in 2024: **8,605,244**

Jamie Wolski
VP of Property Management Operations

Top Project: The Landing Apartments, Multifamily, Plymouth, WI

Top Project: Ridgewood Industrial Center,
Industrial, Menomonee Falls, WI

Top Project: Highlands Business Park, Industrial, Sussex, WI

| Office: 933,779
| Industrial: 6,122,028
| Retail: 158,431
| Multifamily: 1,391,006

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DIETZ PROPERTY GROUP

2075 W. Big Beaver Rd, Ste. 100, Troy, MI, 48064
248-341-3999 | dietzpropertygroup.com

Total Square Footage Owned and Managed in Midwest in 2024: **8,597,752**

Carly Dietz
CEO

Top Project: TimberLake/Stonehedge Portfolio,
Acquisition, East Lansing, Michigan

Top Project: Cricket Ridge Apartments, Acquisition, Holt, Michigan

Top Project: The Union at Eastgate, Acquisition, Cincinnati, Ohio

| Office: 413,500
| Multifamily: 8,184,252



TOP MIDWEST PROPERTY MANAGEMENT FIRMS 55



BLOCK & COMPANY, INC., REALTORS

605 W. 47th Street, Suite 200, Kansas City, Missouri, 64112
816-753-6000 | www.blockandco.com

Total Square Footage Owned and Managed in Midwest in 2024: **8,105,000**

David Block
President | Principal

| Office: 160,000
| Industrial: 100,000
| Retail: 7,625,000
| Multifamily: 80,000
| Hotel: 140,000



ZELLER

401 N Michigan Ave, Suite 700, Chicago, IL, 60611
312-640-7600 | www.zeller.us

Total Square Footage Owned and Managed in Midwest in 2024: **8,026,331**

Christopher Baker
CEO

Sam Zeller
COO

| Office: 8,026,331



RMK MANAGEMENT CORP.

1 N Franklin Street, Suite 700, Chicago, IL, 60606
312-407-6767 | www.rmkm.com

Total Square Footage Owned and Managed in Midwest in 2024: **7,122,367**

Diana Pittro
Executive Vice President

Top Project: 2929 on Mayfair, multifamily, Wauwatosa, WI

Top Project: Elevate, multifamily, Madison, WI

Top Project: 42 Hundred on the Lake, multifamily, St. Francis, WI

| Multifamily: 7,122,367



GERSHMAN COMMERCIAL REAL ESTATE

150 N Meramec, Suite 500, St. Louis, MO, 63105
314-862-9400 | gershmancre.com

Total Square Footage Owned and Managed in Midwest in 2024: **6,080,700**

Molly Studer
Managing Partner

Top Project: Carboline - Industrial Warehouse Renovations/
Research & Development, St. Louis, MO

Top Project: Nerdy/Varsity Tutors - Office Interior
Finish, Office Interior Finish, Clayton, MO

Top Project: Larksfeld Place - Senior Living – Ground
Up Construction, Ground Up Construction, Wichita, KS

Chris Fox
Managing Partner

| Office: 3,780,000
| Industrial: 325,700
| Retail: 1,975,000



Gershman
Commercial Real Estate



CHANO REAL ESTATE PARTNERS

9662 Allisonville Road, Indianapolis, Indiana, 46250
317-870-3920 | www.chanorep.com

Total Square Footage Owned and Managed in Midwest in 2024: **5,950,835**

David Ciechanowicz
President

Top Project: Two Woodfield Crossing, Multi-
Tenant Office Building, Indianapolis, Indiana

Katie Ciechanowicz
Senior Property Manager

Top Project: Master Station, Multi-Tenant
Office Building, Fishers, Indiana

| Office: 658,439
| Industrial: 4,917,047
| Retail: 309,349
| Other: 66,000



LIBERTY PROPERTY & ASSET MANAGEMENT

1111 W. Long Lake Rd, Troy, MI, 48098
248-273-4200 | www.propertymgmt.com

Total Square Footage Owned and Managed in Midwest in 2024: **5,711,704**

Al Shulin
President

Mason L. Capitani
Managing Partner

| Office: 5,153,521
| Industrial: 257,623
| Retail: 300,560



56 TOP MIDWEST PROPERTY MANAGEMENT FIRMS

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INTELICA

11701 Borman Dr. Suite 100, St. Louis, MISSOURI, 63146
314-270-5991 | intelicacre.com

Total Square Footage Owned and Managed in Midwest in 2024: **5,636,612**

Eryn Bassett
President

Top Project: Eastport Plaza I-IV, Industrial Development, Collinsville, IL

Top Project: Baxter Office Park, Office, St. Louis, MO

Top Project: Dielman Rock Island, Flex, St. Louis, MO



| Office: 2,463,463
| Industrial: 1,410,593
| Retail: 1,762,556

Dan Dokovic
Managing Principal and Founder

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THOMAS A. DUKE COMPANY

37000 Grand River Ave, Ste 360, Farmington Hills, Michigan, 48335
248-476-3700 | www.thomasduke.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,994,313**

John Bridges, CPM
Director of Management Solutions

Top Project: 17000 Kercheval, Office/retail, Grosse Pointe, Michigan

Top Project: 3955 E. Exposition, office/Gas and
Electric reduction by 70%, Denver, CO



| Office: 1,742,664
| Industrial: 140,664
| Retail: 3,063,889
| Other: 47,096

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NODDLE DEVELOPMENT COMPANY

1501 Mike Fahey, Suite 300, Omaha, NE, 68102
402-496-1616 | www.noddlecompanies.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,571,390**

Shawn Johnson
Senior Vice President Property
Management

Top Project: Aksarben Village, Mixed-Use, Omaha, Ne

Top Project: Builders District, Mixed-Use, Omaha, Ne

Mark Ringsdorf
Senior Vice President Property
Management

| Office: 2,942,799
| Retail: 1,589,045
| Multifamily: 39,546

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DRAPER AND KRAMER, INCORPORATED

55 E. Monroe St., Suite 3900, Chicago, IL, 60603
312-346-8600 | draperandkramer.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,387,000**

Julie Stevlingson
Senior Vice President, Director of
Management Services

Top Project: DK Riata, Multifamily, Austin, TX

Top Project: Senita on Cave Creek, Multifamily, Phoenix, AZ

Timothy Kramer
Vice President and Director of
Operations, Management Services

Top Project: Wrigleyville Lofts, Multifamily, Chicago, IL

| Senior Housing: 236,000
| Retail: 51,000
| Multifamily: 4,100,000

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HAYMAN COMPANY

29100 Northwestern Hwy., Suite 410, Southfield, MI, 48034
248-879-7777 | www.haymancompany.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,314,437**

Andrew Hayman
President

Top Project: Reserve Square, Multifamily, Cleveland, Ohio

Top Project: Reserve Square, Commercial, Cleveland, Ohio

Top Project: CityScape Flats, Multifamily, Fort Wayne, IN

Kristen Diamond
VP of Multifamily Management

| Office: 1,209,398
| Industrial: 833,023
| Retail: 113,800
| Multifamily: 2,158,216

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NAI ISAAC

771 Corporate Drive, Suite 500, Lexington, KY, 40503
859-224-2000 | www.naiisaac.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,258,528**

Al Isaac
President

Top Project: Woodhill Shopping Center, Retail, Lexington, KY

Top Project: Lexington Business Center, Industrial / Flex, Lexington, KY

Anne L. Kilcoyne
Asst. Vice President Property
Management

Top Project: Corporate Plaza, Office, Lexington, KY

| Office: 1,326,159
| Industrial: 708,908
| Retail: 2,223,461

TOP MIDWEST PROPERTY MANAGEMENT FIRMS 57



SANSONE GROUP

120 South Central Avenue, Suite 500, Clayton, MO, 63105
314-727-6664 | www.sansonegroup.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,209,285**

John Benoist
Chief Operating Officer

Rena Boyer
Executive Director - Commercial
Property Management

| Office: 2,072,268
| Industrial: 313,402
| Retail: 1,823,615

Top Project: Clayton Central, Office, Clayton, MO

Top Project: Plaza & Shoppes at Sunset Hills, Retail, Sunset Hills, MO

Top Project: Deloitte Building, Office, St. Louis, MO



POGODA COMPANIES

32300 Northwestern HWY Suite 110, Farmington Hills, MI, 48334
248-855-9676 | nationalstoragemgmt.com

Total Square Footage Owned and Managed in Midwest in 2024: **4,020,000**

Daniel Pogoda
VP Finance

Top Project: NSC Charlevoix, Drive-up expansion of a space
formerly a KMart converted to storage, Charlevoix, MI

Top Project: NSC Dayton Woodman, Drive-Up expansion
of new property in the Dayton Market, Dayton, Ohio

| Other: 4,020,000



NAI FMA REALTY

Union Bank Place, 1248 O Street, Suite 550, Lincoln, NE, 68508
402-441-5800 | naifma.com

Total Square Footage Owned and Managed in Midwest in 2024: **3,933,792**

Scott Vyskocil

| Office: 2,939,591
| Industrial: 22,500
| Retail: 757,996
| Multifamily: 213,705



THE GILBERT GROUP

585 South Front Street - Suite 200, Columbus, OH, 43215
614-228-2222 | GilbertGroupRealEstate.com

Total Square Footage Owned and Managed in Midwest in 2024: **3,696,772**

Aaron Gilbert
Managing Principal

| Retail: 3,646,772
| Multifamily: 50,000



LUTHER GROUP

780 Elm Grove Rd, Elm Grove, Wisconsin, 53122
414-979-1001 | www.luthergrp.com

Total Square Footage Owned and Managed in Midwest in 2024: **3,129,429**

Matt Riesterer
Vice President | Partner

Jason Luther
President | Managing Partner

| Office: 459,169
| Industrial: 2,603,332
| Retail: 66,928

Top Project: Lakeview Corporate Park, Industrial, Pleasant Prairie, WI

Top Project: Wilo, Industrial, Cedarburg, WI

Top Project: Campbell Drive, Industrial, Menomonee Falls, WI



OXFORD COMPANIES

777 East Eisenhower Parkway, Suite 850, Ann Arbor, MI, 48108
734-747-6000 | www.oxfordcompanies.com

Total Square Footage Owned and Managed in Midwest in 2024: **2,802,441**

Margaret Wyzlic
Director of Marketing & Business
Development

Shriti Chowdhury
Marketing & Brand Specialist

| Office: 1,882,851
| Retail: 290,812
| Multifamily: 300,000
| Other: 328,778

Top Project: 777 East Eisenhower Parkway, Office, Ann Arbor, MI

Top Project: Burlington Office Center, Office, Ann Arbor, MI

Top Project: Nickels Arcade, Retail, Ann Arbor, MI



58 TOP MIDWEST PROPERTY MANAGEMENT FIRMS

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OUTLOOK MANAGEMENT GROUP LLC

574W16853 JANESVILLE ROAD, MUSKEGO, WI, 53150
414-369-3511 | www.outlookmgmt.com

Total Square Footage Owned and Managed in Midwest in 2024: **2,719,620**

Raymond Balfanz
President/Partner

Top Project: The Keystone Apartments, Multi-Family, Philadelphia, PA

Top Project: Allis Yards, Office, West Allis, WI

Top Project: Washington Corners, Retail/Office, Naperville, IL



Raymond Balfanz
President/Partner

| Office: 378,634
| Industrial: 275,362
| Retail: 623,957
| Multifamily: 884,567
| Other: 557,100

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DAVIS

33 S 6th Street, Suite 4650, Minneapolis, MN, 55402
612-338-4000 | davishre.com

Total Square Footage Owned and Managed in Midwest in 2024: **2,523,249**

Mark Davis
CEO | Managing Principal

Top Project: WestHealth, MOB, Plymouth, MN

Top Project: Lakeville Specialty Center, MOB, Lakeville, MN

Top Project: Midwest ENT – Lakeville, MOB, Lakeville, MN

Peggy Schatz
SVP, Property Management

| Other: 2,523,249



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KAFTAN COMMUNITIES

29100 Northwestern Hwy, Suite 260, Southfield, MI, 48034
248-352-3800 | www.kaftancommunities.com

Total Square Footage Owned and Managed in Midwest in 2024: **2,488,552**

Jan Pugliese

Top Project: Uptown 11 Townhouses, Reposition of Uptown 11 – New Clubhouse; Completed Exterior Renovations of each building; Installed Pool and Splash Pool; Installed Dog Park, Southfield, MI

Top Project: Colony Park Apartments, Major Landscape and Exterior Updates – 3 Year Project / In progress, Southfield, MI

Top Project: Gables of Troy, Renovation of Fitness Center Suite, Southfield, MI

Jeffrey Kaftan

| Multifamily: 2,488,552

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THE BROADBENT COMPANY

117 East Washington Street, Suite 300, Indianapolis, IN, 46204
317-237-2900 | BROADBENTCOMPANY.COM

Total Square Footage Owned and Managed in Midwest in 2024: **2,371,206**

TAMMY BROOKS
REGIONAL PROPERTY MANAGER

Top Project: GREYHOUND PLAZA, RETAIL, CARMEL, INDIANA

Top Project: FASHION MALL COMMONS, RETAIL, INDIANAPOLIS, INDIANA

Top Project: CLEARWATER CROSSING, RETAIL, INDIANAPOLIS, INDIANA

ROCHELLE DUCKWORTH
PROPERTY MANAGER

| Office: 61,596
| Retail: 2,309,610



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MSP COMMERCIAL

6436 Penn Ave S, Richfield, MN, 55423
651-287-8888 | www.msppcommercial.com

Total Square Footage Owned and Managed in Midwest in 2024: **2,177,175**

Rob Loftus
Vice President

Top Project: Summit Orthopedics, Medical Office, Plymouth, Minnesota

Top Project: Dental Associates, Medical Office, Maple Grove, Minnesota

Top Project: Saint City Dental, Medical Office, Saint Paul, Minnesota

| Office: 9,300
| Industrial: 338,576
| Retail: 106,724
| Other: 1,722,575

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CALAMOS REAL ESTATE LLC

2020 Calamos Ct., Naperville, IL, 60563
630-955-4800 | www.calamosrealestate.com

Total Square Footage Owned and Managed in Midwest in 2024: **1,712,022**

Frank Klimala
Vice President, Sr. Property Manager

Top Project: CityGate Centre, Multi-use development, Naperville, IL

Ken Witkowski
SVP/Managing Broker

| Office: 382,762
| Retail: 54,579
| Multifamily: 485,802
| Hotel: 159,693
| Other: 629,186



FORTE REAL ESTATE PARTNERS, LLC

1650 W 82nd Street, Bloomington, MN, 55431
952-854-8290 | forterep.com

Total Square Footage Owned and Managed in Midwest in 2024: 1,227,922

Jim Jetland
Principal

Paul Donovan
Chief Operating Officer

- | Office: 520,032
- | Industrial: 572,717
- | Retail: 90,190
- | Other: 44,983

- Top Project: 7225 Northland Drive, Office Building, Brooklyn Park, Minnesota
- Top Project: Sterling Ponds I, Industrial Building, River Falls, Wisconsin
- Top Project: Lexington Corporate Center, Industrial Building, Eagan, Minnesota



VILLAGE GREEN

28411 Northwestern Highway Suite 400, Southfield, Michigan, 48034
248-851-9600 | www.villagegreen.com

Total Square Footage Owned and Managed in Midwest in 2024: 514,010

- Top Project: CBD Detroit, Midrise, Detroit, Michigan
- Top Project: Metro 19, Midrise, New construction, Roselle, Illinois
- Top Project: Harrison Landing, Garden, New construction, Perrysburg, Ohio

- | Retail: 475,000
- | Multifamily: 39,010



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